

## PARADE TO FEATURE STYLE SHOW OPENING

Windows to be Unveiled To-  
morrow Morning at  
10 O'clock

PARADE AT 7.30 P. M.

Route of Procession Chosen—Open-  
ings in Stores to be Continued Fri-  
day and Saturday.

Finishing touches are today being  
put on preparations for the second  
annual Style and Fashion Show  
which is to be held in this city the  
last three days of the week, begin-  
ning tomorrow.

The show will be officially opened  
at 10 o'clock tomorrow morning  
when the windows which have been  
veiled for the past couple of days  
will be uncovered and the first  
glimpse will be given of the newest  
and best things for men, women  
and children for spring and summer 1921.

Considerable effort has been ex-  
pended by the merchants in almost  
every line of business to make this  
the biggest and best event of this  
kind ever held in Alexandria and  
prospects are bright that these ef-  
forts are to be rewarded.

The annual style show parade will  
be held tomorrow evening, and is  
scheduled to start promptly at 7.30  
o'clock. The parade will form on  
North Washington street, will  
march east on Cameron street to  
Fairfax, south to Fairfax to King,  
west on King to Payne, south on  
Payne to Commerce, countermarch  
on Commerce to King and east to  
Fairfax street where it will disband.

The Citizens' Band will furnish  
music for the parade and following  
the pageant of new automobiles and  
floats, will play selections in front  
of the stores where the windows are  
decorated until 11:30 o'clock. Be-  
cause of favors extended them dur-  
ing the past by the Chamber of  
Commerce, the band is giving its  
services to the Style Show commit-  
tee free of charge and expressions  
of gratitude have been heard from  
every member of the committee in  
charge of the affair.

The openings will be continued in  
the stores throughout Friday and  
Saturday giving every person an op-  
portunity to witness the displays  
that have been prepared for their  
inspection.

## Eastern Star Elects

Mrs. Louise E. Wade Heads Organi-  
zation For Year

Martha Washington Chapter No.  
42, Order of Eastern Star, at its  
annual meeting held last night in  
the Masonic Temple elected these  
officers: Mrs. Louise E. Wade,  
worthy matron; Dr. Charles E.  
Outcalt, worthy patron; Mrs. Annie  
Melchior, associate matron; Mrs.  
Mary Dyson, secretary; Mrs. Chris-  
tina Bales, treasurer; Mrs. Ada  
Veach, conductress; Mrs. Elsie Ten-  
nison, associate conductress.

Appointive officers named by the  
worthy matron follows: Mrs. Anna  
Forbes, chaplain; Mrs. Susan Luck-  
ett, marshal; Thomas Jones, organ-  
ist; Mrs. Daisy Risdon, Adah;  
Mrs. Ruth Hayes, Ruth; Miss Helen  
Bowman Nalls, Esther; Miss Beattie  
Phillips, Martha; Mrs. Inez Shelton,  
Electa; Mrs. Rena Fletcher, warder;  
George W. Zachary, sentinel.

The newly elected officers will be  
installed at the April meeting of  
the chapter. Among the visitors  
present was Mrs. Mary E. Tenschum,  
grand lecturer of the organization  
for the District of Columbia.

## USEFUL GIFTS FOR ALL

Useful gifts for women and chil-  
dren will be given away from the  
float that will represent the store  
of Julius Wolf in tomorrow night's  
parade. All are requested to watch  
for this float and share in the arti-  
cles that are to be given away.  
64-1c.

## OYSTER SUPPER

An oyster supper will be given  
Thursday, March 17 at the Westmin-  
ster building from 6 to 8, for the ben-  
efit of the Presbyterian Chapel. Tick-  
ets 50 cents.  
62-3c.

## Report On Year's Work

Arlington County Has Successful  
Year

William H. Duncan, clerk of the  
Arlington County Circuit Court, in  
an address before the Clarendon  
Citizens' Association last night, stated  
that during last year 2,668 deeds  
were recorded in this office, 13 sub-  
divisions were opened up and re-  
corded, 250 chambers suits and 68  
law suits were entered. While last  
year was an exceptional year in the  
matter of land transfers and erec-  
tion of homes, he predicted another  
rosy year for 1921. Among changes  
recommended by Mr. Duncan was an  
exemption from taxation of certain  
personal property, there being no  
exemption now in Virginia.

Prof. Fletcher Kemp, superin-  
tendent of schools, read his pro-  
posed budget for 1921-1922, which  
indicated an increase of \$8,000 for  
Arlington magisterial district over  
the present year's expenditure of  
\$51,241, and the association endorsed  
an increase of 25 cents in taxation  
to aid the schools.

Thomas J. DeLashmut, chair-  
man of the board of supervisors, out-  
lined the road work under way in  
this district. The Department of  
Agriculture has agreed to contrib-  
ute \$30,000 toward completion of  
Columbia Pike to Barcroft, which  
figure will be duplicated by the su-  
pervisors. The new road from Clar-  
endon to Washington via the High  
way Bridge awaits the beginning of  
work by the War Department across  
the government reservation at Fort  
Myer and Arlington, according to  
Mr. DeLashmut.

A vote of thanks was extended  
to the supervisors for assistance  
rendered toward purchase of a new  
chemical fire apparatus to be sta-  
tioned at Clarendon engine house.

## Income Tax Returns

Local Office Completes Task Last  
Night

The local office of the collector of  
internal revenue last night com-  
pleted the task of assisting persons  
in preparing their income tax returns.  
The rush during the past week has  
been very heavy. It took a big  
slump last night and the officials in  
the office said it was the first time  
there was a dropping off during the  
week.

The number of persons who made  
returns this year will about equal  
the number who paid last year. It  
was stated.

All persons who should make re-  
turns and failed to do so are now  
subject to the penalty imposed by  
the government.

## Turk War Head Is Murdered

In Berlin Street

Berlin, March 16.—Talaat Pasha,  
War Minister for Turkey during the  
great war, was assassinated here  
yesterday by an Armenian student.

The former Turkish minister was  
believed to have been murdered as a  
revenge for Armenian massacres for  
which he was regarded largely  
responsible.

With the defeat of the central  
powers and their allies, Talaat Pasha  
has been thrown out of office and fled  
to Germany. He established a home  
here.

The student was caught as he at-  
tempted to escape, following the  
shooting. A mob of enraged citi-  
zens threatened him with lynching,  
but police quieted them.

The student gave his name as  
Saloman Tellirian. He refused to  
comment on the killing.

Talaat was shot within a short  
distance of his home in Hardenberg  
street.

## FUNERAL OF GEORGE WHITTON

The funeral of George Whitton, who  
died Sunday, took place this after-  
noon from his late residence, 204  
South Patrick street. Services were  
conducted by Rev. Dr. John Lee Al-  
lison, pastor of the Second Presbyterian  
Church and burial was in Bethel cem-  
tery.

## EXECUTOR'S NOTICE

Having qualified as executor of  
the estate of the late  
Kate Uhler French, all persons  
to whom said estate is indebted are  
requested to present their accounts  
to the undersigned, properly certified  
for payment, and all persons in-  
debted to said estate are requested to  
make prompt settlement of the same  
67-6c. Louis C. Barley, Executor

## R. R. EMPLOYEES TO ABIDE BY AWARD

Union Officials Say Workers  
Are Not Planning to  
Strike

REJECT PROPOSALS

Reduction to be Put Into Effect on  
Pennsylvania April 20.—Penny  
Calls Conference.

New York, March 16.—Railroad  
workers in the East have decided to  
reject all proposals of wage reductions  
and carry their fight to the Railroad  
Labor Board, if the cuts are put into  
effect.

Representatives of the workers have  
been holding conferences here, it was  
definitely learned last night, have de-  
cided upon this course, taking the po-  
sition that the present wage standard  
condition will not permit any reduc-  
tion.

There is little danger of any ces-  
sation of work should the railroad  
put the reduction in force, union of-  
ficials said, as the employees will ap-  
peal to the Railroad Labor Board at  
Chicago and abide by its decision. The  
railroad management, it is under-  
stood, will also obey the board's edict.

The position of the workers was of-  
ficially made clear yesterday when  
representatives of the unskilled men  
notified the management of the New  
York Central Railroad that they had  
refused to consider proposed wage  
cuts of from 17 1/2 to 21 per cent. "as  
we find that those employees today are  
not receiving sufficient income to  
maintain their families properly."

Representatives of the skilled work-  
ers of the New York Central, with the  
exception of those in the "Big Four"  
brotherhoods, it was learned have also  
decided to reject proposed wage cuts.  
Altogether, approximately 70,000 em-  
ployees of the Central lines have de-  
cided to oppose any reduction.

After receiving proposals for wage  
reductions for unskilled labor ranging  
from 7 to 13 1/2 cents an hour, ef-  
fective April 16, from the Delaware,  
Lackawanna & Western Railroad, la-  
bor representatives in conference here,  
it was learned, practically decided to  
reject this offer. They will make their  
final answer at another conference  
called for March 23.

Union leaders declared last night  
that if the New York Central puts the  
proposed decreases into effect April  
1, without first getting permission  
from the labor board, it would be a  
violation of the Transportation act.

Labor representatives declined to  
join with the New York Central in a  
joint petition asking the labor board  
to adjust the wage question, because  
at present they have no grievance  
against the company, said Anthony  
Spier, general chairman in this dis-  
trict of the United Brotherhood of  
Maintenance of Way Employees and  
Railroad Shop Laborers.

Notice of reduction in wages of  
other than unskilled laborers, effective  
April 16, was issued at the general  
manager's office of the Cleveland, Cin-  
cinnati, Chicago and St. Louis Rail-  
way Company in Cincinnati today.

Officials of the Monon Railroad an-  
nounced today at Lafayette, Ind.,  
that a general reduction of employees'  
wages will be put into effect April 16.  
All classes of employees, except engine  
and train crews and telegraph opera-  
tors, will be affected.

Philadelphia, March 16.—Conference  
between the regional general man-  
agers of the Pennsylvania Railroad  
system and representatives of its 210-  
000 employees to consider proposed  
wage reductions will be held at Pitts-  
burgh beginning March 31. The com-  
pany announced yesterday the con-  
templated downward revision of salar-  
ies and wages would become effective  
April 20.

The company's formal notice states  
that the officials desire to hold a series  
of conferences with the employees and  
sets the following schedule of dates:  
March 31, maintenance of way and  
structure and unskilled forces; April  
2, signal department employees, except  
foremen and inspectors; April 4, shop  
employees, except supervisory forces;  
April 6, telegraphers, telephoners,  
locomotives; April 8, stationary engine  
(steam) and boiler-room forces; April  
9, clerical and station forces; April

## CONVEYED TO RICHMOND

Colored Man Arrested Here to be  
Questioned

James Jackson, colored, alias Bill  
Reed, arrested late Sunday after-  
noon by Policemen Magner and  
Durrer as a suspicious character,  
was taken to Richmond yesterday  
evening shortly after 5 o'clock by a  
detective from that city.

The man rode a freight train from  
Richmond Sunday and detained at  
Roberts' crossing and was nabbed  
by Policemen Magner. Policemen  
Durrer was waiting for the man at  
the station.

Reed told the police that he arrived  
originally from Florence, S. C., and  
that he came south from Dequane,  
Pa., and was unable to procure work  
in Richmond and was beating his  
way by the side door Pullman to  
Cumberland, Md.

He is to be questioned by the Rich-  
mond police to see if he answers the  
description of one of the men wanted  
for an attack on Mrs. John H. Hel-  
ler, of Fulton street, Richmond.

## FIVE BURNED TO DEATH

IN SLEEPING CAR FIRE

Pueblo, Col., March 16.—Five  
persons were burned to death when  
a rear Pullman car on the Denver  
and Rio Grande Railroad caught fire  
early yesterday between Pueblo and  
Walsenburg. The fire was caused  
by the explosion of a gas tank be-  
neath the sleeping car.

Seven persons were asleep in the  
car when it caught fire. Two of  
them escaped by jumping from the  
windows and were slightly injured.  
The car was destroyed. The bodies  
were dragged out of the wreckage  
when the train came to a stop.

The dead are:  
Francis S. Speelman, Pueblo  
traveling freight agent Missouri  
Pacific Railroad.  
Mrs. Winnie B. Comstock, Creede,  
Colorado.

A. B. Jack, Manassas, Col.  
T. H. Downey, traveling man, of  
St. Joseph, Mo.  
James Miller, Florence, Col.  
Jed Nixon, of Alamosa, the con-  
ductor, was severely burned while  
attempting to uncouple the burning  
sleeping car.

Under regulations, the brakeman  
should have been riding on the last  
sleeping car, but could not be found  
this morning.

## BOY 11, TO FACE TRIAL

FOR KILLING ANOTHER LAD

Knox, Ind., March 16.—Cecil Bur-  
kett, 11 years old, is to be tried for  
murder, beginning April 5. Indica-  
tions are that this trial will bring  
in alienists, psychologists, child  
specialists and welfare workers from  
all parts of the country.

Young Burkett is to be tried for  
the murder of Bennie Slavin, a boy  
of his own age, who was shot to  
death. Cecil, with his sister, and  
some other children, were playing in  
his parents' yard and Bennie and his  
sister, Clara, aged 6, were playing  
in an adjoining yard. It is claimed  
that Cecil tempted Bennie into the  
other yard, reopened an old quarrel  
and then killed the boy.

Cecil says his rifle was leaning  
against the side of the house, that  
he heard a shot and some one cry  
out, and saw Bennie running away.  
Bennie reached his own home and  
told his mother Cecil Burkett had  
shot him.

## NOTICE

All members of Reliance Engine  
Company, No. 5, will please report  
to engine house Thursday, March 17,  
at 7 p. m., in full uniform to par-  
ticipate in Style Parade.  
64-1c C. R. Humphries, Capt.

## SILESIAN VOTE TO DECIDE FATE

Feature of Germany and Po-  
land Depends on Plebis-  
cite Result

NECESSARY TO POLAND

Berlin Believed Certain to Default Un-  
less Given Territory—Another  
Conference May be Held.

Dusseldorf, Germany, March 16.  
—That the Republic of Poland is  
likely to collapse unless next Sun-  
day's plebiscite gives her Upper Si-  
lesia is the information obtained  
from Allied business men here, who  
are in touch with the situation.

The Polish mark is now worth less  
than the ruble, and nothing but some  
great new influx of strength will  
hold the State together, it is said.  
Such strength would be added if Si-  
lesia went to Poland, but that result  
of the plebiscite is by no means cer-  
tain. Allied circles are somewhat  
pessimistic and the Germans are  
confident that the plebiscite will re-  
sult in their favor. A large number  
of voters have left here within the  
last few days on special trains.

So important is next Sunday's  
plebiscite that it may be said of  
the two countries engaged in it that  
only one may survive. It was on  
the question of Silesia that the Lon-  
don Conference broke up. In secret  
conversations Premier Lloyd George  
and Briand did everything possible  
to meet the German objections to  
the Allied reparations scheme, but  
they were continually opposed by  
the German demand that all deci-  
sions had to be based on the hypoth-  
esis that Silesia would go to Germany.

The Germans made all their propo-  
sals on the condition that the pleb-  
iscite result in their favor and these  
promises the Allied leaders could  
not accept.

The German case, as represented  
here, is that without Silesia Ger-  
many can pay a war bill to the ex-  
tent of only a part even of the com-  
paratively small offer that the Ger-  
mans made in London.

The Germans are confident that  
they will obtain Silesia despite the  
disadvantageous effect which the ap-  
plication of penalties by the Allies  
will have on the voting. The indus-  
tries of Northeastern Europe are  
founded on the great Silesian coal  
deposits, which also, to a large ex-  
tent, feed the needs of the Balkan  
States. All Eastern Germany needs  
Silesian coal, but the Germans also  
want free passage to Russia.

The Germans hold that they are the  
natural mediators between Western  
Europe and Russia and should be  
allowed to develop Russia commer-  
cially. If Poland collapses, as is  
at present anticipated when and if  
Silesia decides to adhere to Germany,  
the latter again will have free pas-  
sage eastward.

Germany naturally thinks that her  
future is in the east rather than in  
the west, but she also looks to Rus-  
sian trade as the chief factor in the  
future in enabling her to pay her  
reparations bill to the Allies. She  
holds that Silesian coal may prove  
to be a means through which Rus-  
sian trade can be exploited and re-  
parations money made available.

On the other hand, Germany will  
be deprived of one of her most im-  
portant natural resources if Silesia  
goes to Poland, and it is suggested  
in German sources here that Allied  
occupation and administration of the  
whole area containing Germany's coal  
deposits in the Ruhr valley will be-  
come inevitable.

If the Silesian vote favors Ger-  
many, another conference between  
leaders of the Berlin, Paris, London  
and Rome Governments may at-  
tempt to take up the reparations  
problem again where the London  
Conference dropped it and come to  
some definite settlement.

## NOTICE TO TAXPAYERS

On and after the 15th of this month  
the Commissioner of Revenue will be  
in his office room No. 7 City Hall,  
Cameron street entrance, from 7.30 to  
9 p. m. to receive income and personal  
property returns, Saturday and Sun-  
day excepted.

CHAS. H. CALLAHAN,  
Commissioner.

## PROGRAM FOR SPRING STYLE SHOW

Thursday, March 17

10 A. M.—Unveiling of the  
windows of the various stores,  
showing the latest and most ap-  
proved fashions for men, wo-  
men and children for spring and  
summer, 1921.

First day of the openings in-  
side the stores.

7.30 P. M.—Mammoth street  
parade participated in by every  
automobile dealer in the city. A  
large number of beautifully de-  
corated floats will also be en-  
tered by the merchants and busi-  
ness men of the city.

8.30 to 11.30—Band concert  
by the Citizens' Band, which will  
furnish music for the parade.  
The band will play in front of  
each store where special window  
decorations have been made.

Friday and Saturday  
A continuation of the openings  
in the stores.

Prizes For Parade  
\$25.00—For the most original  
float, best advertising the busi-  
ness of the merchant entering it.

\$25.00—For the most artistically  
decorated float irrespective  
of the business represented.

\$25.00—For the best showing  
of new automobiles in the line of  
parade.

\$25.00—To be divided equally  
among the three fire companies  
taking part in the big parade.

## "Lenten Cantata"

Choir of Christ Church to Render It  
Sunday Night

The Lenten Cantata, "Penitence,  
Pardon and Peace," will be rendered  
by the Choir of Christ Church Sun-  
day Evening, March 20, under the  
direction of James Dickinson, bache-  
lor of music. The soloists are Mrs.  
G. E. Fickett, soprano and Wm. R.  
Dyer, baritone, organist, Mrs. Chas.  
J. Lennon. The music of the Cantata  
is written by J. H. Maunders and is  
far above the average of such com-  
positions and it will afford an excel-  
lent opportunity for the musical po-  
pule of Alexandria to hear one of the  
most beautiful and sacred musical  
numbers ever rendered by any choir.  
A silver offering will be taken at this  
service.

## George E. Price Dies

Old Resident Succumbs After Short  
Illness

George E. Price, one of the city's  
oldest residents, died at 1 o'clock  
this morning at his residence, 118  
North Fairfax street. The deceased  
was eighty-one years old. He had  
been in failing health for about a  
year, although he was only taken to  
his bed about a week ago.

Mr. Price for many years was  
engaged in the wholesale and retail  
fish business and was for a long time  
with the late J. Frank Cook who  
conducted a fish stand in the city  
market. He also for a number of  
years was engaged in the first pack-  
ing business. About two years ago  
Mr. Price retired from active par-  
ticipation in business affairs.

He is survived by the following  
children: Miss Esther V. Price, Miss  
M. Katherine Price and Mrs. Jas.  
R. Mansfield. He also leaves three  
sisters, Mrs. E. E. Downham, Mrs.  
Alice Gronau and Mrs. Louisa M.  
Smith.

## POSTOFFICE PACKAGE EXPLODES WHEN OPENED

Madison, Maine, March 16.—Dr.  
John L. Pepper was severely in-  
jured yesterday morning when a  
package he had received at the post  
office exploded as he opened it in his  
residence.

One hand was blown off and his  
face was seriously lacerated. The  
room was wrecked and bits of iron  
were imbedded in the woodwork and  
plastering.

Dr. Pepper served as a lieutenant  
in the Medical Department of a  
camp in Southern Ohio during the  
war.

Officials were able to trace the  
package to the Anson postoffice, just  
across the Kennebec River from  
here. It was left there yesterday  
evening.

## COMPLETE COURSE OF TEN LECTURES

Dr. F. W. Collier and Wife  
Entertained Last  
Night

GIVEN PURSE OF \$100

Musical and Social Follows Lecture—  
Eighty-Five Teachers Were Enroll-  
ed in Course.

The teacher training class of the  
Alexandria Sunday School Associa-  
tion and the Y. M. C. A. came to  
a close last night when Dr. Frank  
W. Collier of the American Uni-  
versity, Washington, delivered his  
final lecture of a series of ten. It  
was a remarkable series of lectures  
on the philosophy of teaching and  
no estimate could possibly be made  
of the tremendous value of the les-  
sons to the Sunday Schools of the  
city.

At the invitation of the Associa-  
tion Dr. Collier was accompanied  
last evening by Mrs. Collier and at  
the close of the lecture a short so-  
cial session was enjoyed and an op-  
portunity given for all of the class  
to meet both Dr. and Mrs. Collier.  
A program was rendered at the be-  
ginning of the social session and  
with the refreshments was in charge  
of a committee consisting of Miss  
Alice Gronau of the Second Presby-  
terian Church, chairman, and Mrs.  
James A. Hulsfish, of the Second  
Baptist Church, and Miss Rose  
Petty, of the St. Paul's Sunday  
School.

The first number on the program  
was a vocal solo by Miss Catherine  
Elliot, followed by two splendid  
readings by A. D. Tander, presi-  
dent of the Players' Club, Mr. and  
Mrs. S. H. Fitch were then heard  
in two beautiful duets, and in the  
absence of Warren H. Moody, presi-  
dent of the Alexandria Sunday  
School Association, Secretary Wal-  
lace, of the Y. M. C. A., on behalf  
of the Association, presented Dr.  
Collier with a purse of \$100 in gold.

Mr. Wallace explained that the  
money was in no way to be consid-  
ered a fee, but was just a modest  
way that the Association has adopted  
of expressing its great apprecia-  
tion of the rector's consideration in  
taking ten evenings out of his busy  
life to devote to the training of  
Alexandria's splendid corps of Sun-  
day School teachers. At the close  
of the presentation speech refresh-  
ments were served by the commit-  
tee.

Ninety-eight teachers were enroll-  
ed in the teacher training course,  
divided as follows: St. Paul's 16,  
Christ Church 1, Trinity M. E. 9,  
Second Baptist 19, M. E. South 28,  
Second Presbyterian 12, and the  
First Baptist 13. Those in charge  
of the course have been more than  
delighted with the large enrollment  
and success of the course, and Mr.  
Wallace of the Y. M. C. A., be-  
lieves that it will be the foundation  
of a school of religion to be under-  
taken by the Y. M. C. A. and the  
Alexandria Sunday School Associa-  
tion next fall.

Entertained at tea  
Mrs. W. J. Waller

Mrs. Wilmer Joyce Waller en-  
tertained at a tea yesterday after-  
noon at her home in Rosemont, for  
Mrs. H. W. Noble, of New York,  
Miss Dorothy Robins, of Houston,  
Texas, and Mrs. John Barbour, of  
Rossmore, Va.

The decorations were pink roses  
and green candles, and the ices and  
cakes carried out the color scheme.  
In the dining room Mrs. Richard E.  
Acton poured coffee, and Mrs. C.  
Page Waller, Jr., served tea, while  
others assisting were Miss Louise  
Mitchell, of Washington, Mrs.  
Charles F. Holden, Mrs. Selden  
Washington, Miss Mamie Lindsay,  
Miss Katherine Waller, Miss Eu-  
genia Griffith and Miss Josephine  
Gregg.

## Stockholders Meeting

There will be a reorganization  
meeting of the stockholders of the  
Virginia Rapid Transit Co., at the  
Breadnaught Hall Friday night,  
March 18, 1921, at 7.30 o'clock. It  
is important that all stockholders  
be present.

64-3p





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TO-DAY'S THOUGHT. Often do the spirits of  
great events stride on  
before the events, and  
in today already walks tomorrow.  
Coteridge.

Style Show Days. The next three  
days, Thursday,  
Friday, and Satur-  
day, will be gala  
days for Alexandria. The  
immense 24-page issue of the  
Gazette, sent out today, at-  
tests the spirit of the festi-  
val provided by the mer-  
chants and public-spirited  
citizens of our future metro-  
polis. With no small mea-  
sure of pride we ask a care-  
ful reading of our advertis-  
ing pages today. The goods  
offered are the very latest  
purchases made in person by  
the heads of the various con-  
cerns. The prices are in en-  
tire consonance with the  
strenuous efforts of manu-  
facturers all over the coun-  
try to reduce living condi-

tions to a pre-war status.  
Those who know, tell us that  
the Washington stores offer  
no greater attractions; in  
certain conspicuous instan-  
ces the inducement lies em-  
phatically with Alexandria.  
Many of the ladies of Wash-  
ington even now go to Bal-  
timore on purchasing pil-  
grimages. The time might  
come when they will seek  
Alexandria. Instead. The  
way would be short, the  
journey, pleasant, and the  
saving could be made ample  
and generous.

We believe the entire  
countryside will be in Alex-  
andria this week. They will  
have that warmth of wel-  
come, that affability of  
courtesy, that open frank-  
ness of hospitality, for which  
our townsmen have been  
famous a hundred years and  
more.

The Gazette, on its part,  
vouchsafes a general invita-  
tion to all the people within  
a radius of forty-miles of  
Alexandria, to come and  
prove the genuineness of its  
assertions. Thursday night  
the parade; Friday and Sat-  
urday until late in the night,  
the offerings of merchandise  
from the four corners of the  
earth, gathered into the  
marts of Alexandria for the  
benefit of her loyal friends.

Anonymous Letters. Certain  
worthy men  
and women  
of this city  
have had anonymous letters

addressed to them within  
the past week, with abusive  
language and a piece of  
black ribbon enclosed. This  
last intended, perhaps, to  
represent crepe!

We deprecate this exceed-  
ingly. Anonymous letters  
are always cowardly, and  
when they contain threats,  
dangerous to the senders, as  
they violate the criminal  
statutes.

We are sure that compe-  
tent advice was not sought  
by these foolish people, as it  
would have forbidden the ac-  
tion as unwise and un-  
worthy. We expressed our  
opinion of anonymous let-  
ters in an editorial printed  
in last Monday's edition.

Notice of Stockholders Meeting of  
The Majestic Steamboat Corporation

To the stockholders of the Majestic  
Steamboat Corporation:  
The Board of Directors of the Ma-  
jestic Steamboat Corporation has  
called a meeting of the stockholders  
of said company to be held at its  
principal office in the law offices of  
James R. and H. B. Caton, Alex-  
andria, Virginia, at 4:30 o'clock in  
the afternoon on Monday, March  
28, 1921, for the purpose of taking  
action on a resolution adopted by a  
majority of the whole of said board  
of directors at a meeting called for  
this purpose and properly held on  
March 14, 1921, to the effect that in  
the judgment of the board of direc-  
tors it is deemed advisable and for  
the benefit of said corporation that  
it shall be dissolved.  
By order of the Board of Directors.  
G. J. P. A. K. Stratton, Secretary.

Try a want ad in the Gazette for  
results.

# Anniversary Sale!

One year ago tomorrow, March 17, 1920, we celebrated the opening of our new store. It was at Style Show time and in connection with the Style Show this year, we are offering something still better. In the past year our store has grown to be one of the most popular shopping centers in Alexandria and we intend to keep it up to this mark at all times.

Announcing  
**Peggy Paige Dress Weeks**  
March Fourteenth to March Twenty-sixth

These  
Six Charming  
Peggy Paige Creations  
Especially Designed  
Await Your Selection

## RICHMOND

YOU WILL  
REMEMBER  
and not want to forget



**ALICE  
LAKE**  
in THE  
**GREATER  
CLAIM**

A drama of that in life which  
is more powerful than  
passion, and which is finer  
even than love

By Isola Forrester and Mann Page

Scenario by A. S. Le Vins

Directed by Wesley Ruggles

BAYARD VEILLER  
Director of Productions

An unusual tale of an unusual girl.  
Where maternal love shines brighter than  
the white lights.  
Her choice was the one the magnate least  
expected.  
Showing how a marriage certificate be-  
came a mere scrap of paper.  
In which a large check has no value—  
when offered for a baby.  
A thrilling mixture of high life and wild  
life.  
Wherein the bonds that bind grew tighter  
as they loosened.

SEE  
**ALICE LAKE**  
At Her Best In  
**"THE  
GREATER  
CLAIM"**

ONE DAY ONLY

**RICHMOND-Today**

**Ten Day Special  
10 Per Cent Off  
Our Entire Stock**

Women's Dresses  
Women's Coats  
Women's Suits  
Women's Hats  
Women's Underwear  
Women's Hosiery  
Women's Blouses  
Women's Underskirts

Men's Suits  
Men's Overcoats  
Men's Raincoats  
Boy's Suits  
Boy's Overcoats  
Boy's Mackinaws

**Sale Starts Tomorrow  
Continues  
Ten Days  
THE LEADER**

Cash

Credit

706 KING STREET

PHONE 304



## Wilson Memorial Movement

Formally Launched in New York  
New York, March 15.—A movement was launched here yesterday to establish a perpetual memorial in honor of Woodrow Wilson—"the man who projected into the world the idea of the League of Nations."

After listening to a eulogy of the former President by John Drinkwater, English playwright, some 500 men and women voted unanimously to appoint a temporary committee to work out details of the memorial. Franklin D. Roosevelt, Democratic Vice-Presidential candidate in the last election, who presided at the gathering, was appointed chairman of the committee with Henry Morgenthau former Ambassador to Turkey, treasurer.

Although the form the memorial is to take was not definitely decided upon, it was suggested that a minimum sum of \$500,000 be raised as a trust fund, the proceeds from which shall be awarded each year to the person who during the year has made the greatest contribution toward international amity.

Mr. Drinkwater's address was frequently interrupted by applause particularly when he declared that Mr. Wilson "conveyed beyond his executive capacity—a thing that is generally true of all great historical figures." "Most men," said the speaker "are prone to bow in submission at the first assault of expediency. It is the tragedy and the glory of Woodrow Wilson that he clung tenaciously to his ideal regardless of personal consequences."

"It is generally agreed," he continued, "that his tactics were by no means perfect. But the strategy back of them made one of the greatest back contributions to modern civilization."

In addition to Mr. Roosevelt and Mr. Morgenthau, the committee comprises: Cleveland H. Dodge, Malcolm Forbes, Edwin S. Gay, Bernard Baruch, Col. Edward M. House, Mrs. Borden Harriman, Adolph Ochs, Frank Polk, Miss Virginia Potter, Mrs. Otto H. Kahn, Frank Cobb and Hamilton Holt.

## LYNCHBURG BUSINESS MEN

Lynchburg, Va., March 16.—Aroused by an effort to organize a Ku Klux Klan branch in Lynchburg by nonresidents, a meeting of business and professional men yesterday

afternoon denounced the move as unnecessary and likely to arouse strife.

The meeting urged residents to have nothing to do with the move. Judge F. P. Christian of the Corporation Court declared the movement was most unfortunate and Senator Carter Glass said he would be surprised if it gained any encouragement here.

## Idle Hour



Mayflower Photoplay Corporation Presents  
**GEORGE LOANE TUCKER'S**  
Production  
**"The Miracle Man"**

From the play by GEORGE M. COLEMAN  
Based on the story by FRANK L. POLK

The whole of life illumined! The flesh, the blood, the soul of living men and women—singing, struggling, loving!

The reek of the underworld, the lure of the sea, the breath of the fields in summer. Fused, with a thousand smiles and tears, into a great dramatic entertainment that will live forever in your heart. Come!

**Saturday!**

## MORE ABOUT THE SMITH-TOWNER BILL

In my communication of Saturday on the Smith-Towner bill, I discussed the danger and wrong thinking of this measure, incidentally calling attention to the Gazette's departure from its traditional policy of State Rights' advocacy. Puerile personalities do not contribute to helpful discussions of public questions. They had no part in my previous communication. They have none in this.

The main objection to the Smith-Towner bill is that it is unconstitutional because it is a dangerously insidious attempt by the Federal Government to encroach upon the constitutionally reserved rights of the States. I believe, with Senator Thomas, of Colorado, that this paternalistic measure involves an assumption by the Federal Government of rights reserved forever to the respective States or to the people. The usurpation breaks down the delicate balance of power between the Federal and the State Governments, and destroys the American Republic as established by the framers of the Constitution. From the social point of view, the results are loss of self reliance, energy, independence; both in communities and in individuals; and these are qualities without which the essentially American principle of local self government cannot endure. As Henry St. George Tucker, of Virginia, pointed out in his 1912 Yale lectures "Education is a domestic duty," and the framers of the Constitution acted wisely "in leaving this domestic duty in the hands of the Government which is closest to those from its affects." There is no minister of education," wrote Bryce in his "American Commonwealth," "because that department of business belongs to the several States." Powers not expressly given to the Federal Government under the Constitution are reserved to the States.

It was not neglect or oversight that left the control of the schools in the power of the individual States. Questions of education were most seriously considered at the Constitutional Convention when the Constitution was framed. There and then the founders of our country deliberately refused to clothe the Federal Government with any authority over schools which might be founded within the States.

Federal control of postoffices, reserve banks and public utilities is far different from Federal control of education. Mails, monies and public service corporations are inanimate and commercial things. Children have bodies, minds and souls.

We all agree that our school system is below par. The remedy is not to Federalize it, but for each State to assume its duty and to better the system promptly and thoroughly, assessing its own citizens such part of "the one hundred million annually" as may be necessary to rectify conditions. The admitted evil does not demand another Federal department, with another Cabinet officer and many thousands of tax eaters who armed with Federal credentials, would constitute and assorted crowd of meddlers into the State's conduct of its own schools.

More apt to this discussion than quotations from Napoleon are the opinions of such opponents of centralized education as Dr. Hadley of Yale, and Dr. Hibben and Dean West, of Princeton.

Alluringly, the Smith-Towner bill promises that the one hundred million a year shall be used for purposes that all admit are noble and necessary; but the practical administration of such a measure would raise up an army of politicians and bureaucrats, all of whom must be supported through local funds, which funds would otherwise be devoted directly to the needs of the local schools.

The writer of the Gazette's editorial says: "We attacked in these columns the insidious bureaucracy that is, and has been for some time past, slithering out its tentacles in our Capital City." He now advocates the Smith-Towner measure. Selah.

Leo P. Harlow.

## CARD OF THANKS

CHAUNCEY—We wish to express our sincere thanks and appreciation to our relatives and friends for their kindness, sympathy and beautiful floral tributes at the death of our beloved wife and mother. 64-1p.

The Family.

twenty  
"111"  
"ONE-ELEVEN"  
Cigarettes 15¢

EUROPEAN purchasing in this country slackened. High-grade tobacco formerly shipped abroad accumulated. We bought it.

This is the unusual condition which enabled us to produce such a quality cigarette as One-Eleven at so low a price.

FINALLY—  
try them!



Guaranteed by  
The American Tobacco Company

Our factory, 150 5th Avenue, New York, is the home office of The American Tobacco Company. The American Tobacco Company has been serving the public with fine tobaccos for many years. It commands the experience and skill to prepare and know good cigarettes. Do you think, Sir, The American Tobacco Company would give the address of its home office as the name of a new cigarette? It is not likely that the blend would please you?

# SPRING SALE!

## SPRING STYLE SHOW SALE

### OPENING ANNOUNCEMENT

The new spring merchandise is in and ready for your inspection. This is an announcement that will please every man and woman in Alexandria who reads these words—so well established is the price-making, value-giving capacity of our store. We had a reputation to maintain in the buying of this merchandise. We had to buy it so we could keep the quality up and the prices down. We also had to know what you wanted. We had to equip ourselves to cater to all the latest style ideas, thus being able to meet the diversified ideas of a store like Alexandria. How well we have succeeded we shall leave you to judge. But come in and see our style show display. You will be as pleased to see them as we shall be to show them. See our float in Style Show Parade.

### Get Your Windows and Doors

Equipped With

### NEW SCREENS

Before the flies arrive, We are showing a complete stock of door and window screens at

**20 Percent Off**

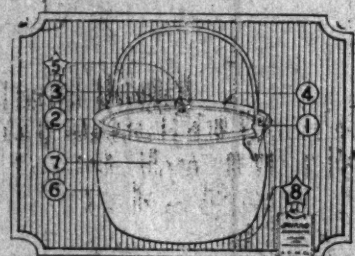
"We Sell Something of Most Everything"

# R. E. Knight & Son

621-25 KING STREET

PHONE 41

ALEXANDRIA, VA.



#### ALUMINUM

#### The Kitchen's Brightest Ware.

A kitchen without aluminum would be a dull place indeed. Our new displays of

aluminum ware enable the housewife to choose needed utensils at saving prices. All extra quality, long wearing aluminum. Choose from this wide variety of cooking utensils in wanted sizes.

**25 PER CENT OFF**

#### STRONG LITTLE WAGONS



These are stoutly built little wagons and may be used to help mother as well as for busy play hours. With well braced frame and substantial box; wheels are securely fastened

59c to \$15.00



#### FLOOR MOPS

A very practical mop for the reason that it may be used for either oil or water and also dry as a duster. Long wooden handles with absorbent thick twine ends

89c

#### TOOLS, MOWERS, HOSE

#### Everything For Your Lawns

So many people put thousands of dollars into a fine home and then neglect the thing that either adds to its attractiveness or takes away from its worth—the lawn and its care. Get after your lawn with the very best tools and equipment to be had. We sell the best of lawn tools and they are now priced at

**10 PER CENT OFF**

#### Lawn Mowers



#### ELECTRIC IRONS

A most welcome addition to any home. Lightens the burden of ironing, specially priced

\$6.99

To be late is often costly. Depend upon a reliable time piece to wake you in time to begin the day right.



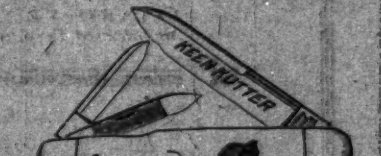
\$1.89 plus tax

#### KEEN-CUTTING SHEARS



"Good workmen enjoy good tools." Women who have much sewing to do will appreciate a pair of these high-grade shears.

**20 PER CENT OFF**



Who ever knew a man or boy who could not find new uses for a pocket knife every day.

**10 PER CENT OFF**



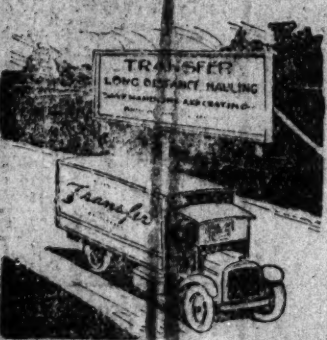
## SPORTS

The Destroyer's A. C. took two games from the Alexandria High School last night in the Army before a large crowd. The Destroyers' midgets defeated the High lads in a fast and snappy game by a score of 16 to 12. Fletcher the star center played a splendid game for the Destroyers, caging 5 baskets from the center of the floor also his guarding was good. Bunt the little forward played a good and snappy game. The Destroyers' midgets outplayed and outclassed the high school lads from start to finish.

This Destroyer's A. C. first team easily swamped the second team of Alexandria High School last night in the armory hall before a large size crowd in a clean and well played game by the score of 16 to 9, the shooting of Kersey and Whitestone and the guarding of Snellings and Connell featured the game. Goals from floor Kersey 3, Faulkner 2, Whitestone 3, Snellings 1. Hewitt the star guard didn't play as good a game as usual because of a broken knuckle which he received in a game two weeks ago.

Friday the Destroyers journey to Fredericksburg to play the high school of that city. The high school lads have been going at top speed and so have the Destroyers so it is bound to be a good game. Captain Whitestone wishes to see all the following players on hand Friday, Snellings, Connell, Hewitt, Whitestone, Kersey, Faulkner and the mascot. On March 30 the Destroyers are planning to have a smoke in their hall. All boys between the age of 17 to 18 wishing to play ball are requested to report for practice at 5.15 every night this week on the high school grounds.

## HAULING



of every description by motor trucks.

Long distance and heavy hauling our specialty For Prompt Service Phone 1070

D. G. McWhorter & Co.  
111 North Pitt Street

WASHINGTON-VIRGINIA  
RAILWAY COMPANY  
In Effect March 1, 1921.

Leave Alexandria For Washington  
Daily Except Sundays and Holidays  
A. M.—5.00, 5.40, 6.00, 6.15, 6.30,  
6.40, 6.45, 6.53, 7.00, 7.10, 7.17, 7.25  
7.33, 7.38, 7.45, 7.50, 7.57, 8.00, 8.07,  
8.15, 8.20, 8.30, 8.40, 8.55, 9.10, 9.25,  
9.40, 9.55, 10.10, 10.25, 10.40, 10.55,  
11.10, 11.25, 11.40, 11.55.

P. M.—12.10, 12.25, 12.40, 12.55,  
1.10, 1.25, 1.40, 1.55, 2.10, 2.25, 2.40,  
2.55, 3.10, 3.25, 3.40, 3.50, 4.05, 4.15,  
4.25, 4.35, 4.45, 4.55, 5.00, 5.10, 5.15,  
5.25, 5.35, 5.40, 5.50, 6.10, 6.25, 6.40,  
6.55, 7.10, 7.25, 7.40, 7.55, 8.10, 8.25,  
8.40, 8.55, 9.10, 9.25, 9.40, 9.55, 10.10,  
10.25, 10.40, 10.55, 11.10, 11.25,  
11.40.

A. M.—12.15.  
Leave Alexandria For Mt. Vernon  
Daily, Except Sundays and Holidays  
A. M.—5.35, 6.15, 7.45, 8.49, 9.49,  
10.30, 11.30.

P. M.—12.30, 1.30, 2.30, 3.30, 4.30,  
5.30, 6.30, 7.30, 8.30, 9.30, 10.30,  
11.55.

Richmond, Fredericksburg  
and Potomac R. R.

South New York-Jacksonville North  
3.35 a. m. (A. C. L.) 11.30 p. m.  
Washington-Richmond 11.52 a. m.  
New York-Savannah-Florida  
3.52 a. m. (A. C. L.) 6.10 p. m.  
New York-Atlanta-Jacksonville  
9.32 a. m. (S. A. L.) 9.00 p. m.  
Washington-Quantico  
10.50 a. m. (Local) 11.30 p. m.  
Washington-Richmond  
11.47 a. m. (Express) 2.13 p. m.  
Washington-Quantico  
8.12 p. m. (Local) 5.31 p. m.  
New York-Augusta-Florida  
3.32 p. m. (A. C. L.) 2.10 p. m.  
Washington-Atlanta-Birmingham  
5.17 p. m. (S. A. L.) 12 noon  
Washington-Richmond  
5.52 p. m. (Local) 5.52 p. m.  
New York-Tampa-St. Petersburg  
8.17 p. m. (S. A. L.) 9.50 a. m.  
New York-Jacksonville-St. Petersburg  
Washington-Wilmington-New Bern  
9.47 p. m. (A. C. L.) 7.00 a. m.  
New York-Florida  
5.57 p. m. (A. C. L.) 9.10 a. m.  
Washington-Fredericksburg  
5.57 p. m. (Local) 8.05 a. m.  
Saturdays only.  
Sundays 8.27 p. m.  
S. D. Shelton, Ticket Agent, Alexandria, Va. J. B. Mordecai, Traffic Manager, Richmond, Va.

## Here Are the Clothes For Spring

### Just In---And Real Clothes They Are

Medium Priced, Latest Styles and GUARANTEED TO GIVE ENTIRE SATISFACTION OR ANOTHER SUIT.

The Style and Quality are only to be Found in the Famous

## STYLEPLUS CLOTHES

\$25 \$30 \$35 \$40

## BOYS

We haven't forgotten you, either. The prices on boy's suits for spring are

\$7.50 \$10.00 \$12.50 \$15.00

ALL THE LATEST MODELS, ALL THE NEWEST SHADES.

EVERYTHING TO MAKE AN EASTER SUIT YOU WILL BE

PROUD TO WEAR

## THE STAR CLOTHING HOUSE

401 King Street

H. Friedlander, Prop.

Phone 247

## Furnish Your Home For Summer

Nothing so beautifies a home in the summer time as a fine grass rug—suitable for living room, bed room or porch and as a special inducement to our friends and patrons during the STYLE SHOW we have arranged all our grass rugs for sale at very special prices.

### SPECIAL THIS WEEK

9x12 Grass Rugs ..... \$10.00  
8x10 Grass Rugs ..... \$ 8.00  
6x 9 Grass Rugs ..... \$ 5.00

These are all imported rugs and are guaranteed as to color and wear. They are everyone new—either plain or fancy patterns.

At these low prices—which are much lower than you will find in the cities you should buy several as you will find them almost indispensable about the home.

They are priced considerably below the present market prices and we doubt our ability to replace or sell any more at the prices quoted above.

Better buy now and at the same time look carefully at our special displays for the STYLE SHOW.

## M. Ruben and Sons

C. Page Waller, Jr., Prop.

King and St. Asaph Streets

Alexandria, Va.

## Many Messages from Pleased People



### New Spring Suits

In distinctive styles and materials. A wide selection is offered in these unusually high grade suits. Down as low as

\$25.00



### New Spring Dresses

A choice assortment of chic and becoming models in all varieties of materials and colors. Down as low as

\$16.50



### New Spring Suits

of all the new effects and materials. Down as low as

\$25.00

Every day messages come to us complimenting us upon our courage and determined stand with respect to prices.

Farley's "Back to the good old prices" policy certainly made a hit with people who have suffered from high prices.

One of our old customers, a woman, writes us:

"Dear Mr. Farley: I want to thank you for the splendid coat you sold my daughter. It is beautiful and only about half what I feared I would have to pay."

A man came into the store—selected a suit—asked the price—we told him—he answered: "I'll take it, this is a better suit at a better price than I got in 1915. You certainly have gone back to 'good old prices.'" "good old prices."

These are but two instances out of many and they show that *whatever Farley says is so.*

Is your own outfit complete?

Isn't there something you would like to have, right now, to complete your wardrobe?

If you want the latest style—Farley has it.

If you want quality—Farley has that too.

If you want low prices—Farley has them also, because Farley has gone all the way back to the "good old prices" you have waited for so long.

You have no reason to wait any longer because your name is good for anything in the store.

Select anything you like and simply tell the manager that you want to open a

## Charge Account

He will arrange whatever terms of payment may be most convenient for you.

### TREMENDOUS DISCOUNTS

The tremendous discounts we have advertised all this Spring on the heavier fabrics in Suits and Coats for Men and Women still continue.

Now and here is the time and place to buy. Heavier fabrics and models at unbeatable prices.



### New Spring Suits

In all the up-to-date models and cloths representing remarkable values. Down as low as

\$27.50



### New Spring Suits

Made up in the higher grade materials, weaves and colorings of splendid workmanship. Down as low as

\$30.00



### New Spring Suits

A wide range is offered in all sizes, cloths and styles. Down as low as

\$32.50

## FARLEY'S

500 King Street



# A BONNET SPRING'S CROWNING GLORY

## A New Bonnet is the First Thought in the Mind of Every Woman in the Spring

"The time has come, the Walrus said To talk of many things."—  
And with the very first breezes of the spring and even earlier woman's mind quickly turns to talk of her new bonnet. Long before the snow is off the ground, long before the flowers arrive, bright new hats warn us of the arrival of that early delightful season. Time was when new hats were kept in strict seclusion and tissue paper until the event of Easter, then to blossom forth in brave array, whether a blizzard raze or no.

Now no woman can wait. In January if it pleases her she will don her crowning glory and abash her dearest enemies, with a fresh new creation of dazzling novelty. After all, that's her privilege.

There are certain styles of hats which have won their way into feminine hearts through their comfort, smartness and utility. Each season plays a diaphanous of changes in these favorite themes. Their reappearance is never monotonous. The two styles I have in mind are sailors, and turbans. Close fitting, comfortable, and long enduring, either turban or sailor is a genuine addition, a real friend.

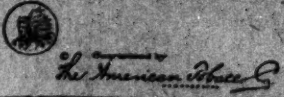
Sailors this year are as various, as changeable as the weather itself. A new straw of shiny finish and bright colors is called Barnyard mixed straw. Bankok we have with us again, and sipper straw and the good old Milans. Pippings come in many colors, usually in contrast to the braid they bind. Silk and straw braids are "in," too.

Now as to shapes for sailors. It seems to be a case of split yourself. There are wide brimmed, high crowned sailors. There are narrow silk brimmed ones with straw crowns. There are soft rolling brims and stiff firm ones. All crowns are high.

One smart bright sailor rejoiced in a black shiny brim and a crown of silk braids of many bright colors which covered the crown, and the being poked through the brim, fell behind the wearer's ear in a long sash. Another sailor, a French

# LUCKY STRIKE cigarette

## It's toasted



model had a brim composed entirely of grosgrain ribbon, in navy blue. At the base of its faillie crown, it tied itself into a soft floppy bow.

Turbans are equally popular, with women. In fact more women can wear turbans than can wear sailors. A good milliner will, however, carefully study a turban from every angle, before she sells it to her customer because a turban style can be most painfully and dreadfully awful, if it does not fit the individual.

But the one need not worry. Like the sailor hat, our friends the milliners, the Paris artists, have thought themselves of so many modes and fashions of the hat turban that no dear lady need be disappointed if she will but search a bit.

A lovely crush hat of piled up steel cellophane straw made one of these popular hats. Two coral pins jutted out from its folds like little pink horns. Another darling took to itself a great number of velvet flowers in old blue, with tufty little lavender centers, and with these it covered itself, all except a narrow tilt of straw brim.

Some dear lady is going to wear a wonderful copper colored gem of

head gear. Its shiny stuff is called candy cloth. All around and around, it is dressed with velvet flowers of copper and brown. Presuming she be blessed with auburn hair, this little coronet will be the final dainty touch to her spring costume.

For one who can wear black, a fetching turban of straw cloth, with drooping glycerine ostrich will be very smart. It starts with a circle of cellophane braid, around which lies a circle of ostrich, then braid, then ostrich, alternating, until the entire crown is covered. Its effect, like money fur, is most unusual.

Rust brown—just that descriptive? An unusually interesting street hat, with the short brim in the back is rusted in georgette as to brim, in Milan as to crown. Its tailored and round brim is split over each ear and the shiny blue leaves which encircle the crown dart underneath at these openings and spread themselves below in a short facing.

Another new shade is represented in the tomato tint. A mushroom shape of this color in straw cloth is garnished with rather bulbous looking poppies of copper color, and served to the wearer all daintily draped with a brown silk pattern veil.

Ticorns are coming into their old popularity again, with cockades worn straight in front. Sometimes they are embroidered on silk, and again they are trimmed with feathers.

Among sports hats there are so many shapes and sizes and materials that one could choose four lovely ones for each costume, and then have several left over. But after all, one can, alas, wear but one hat at a time.

Sports hats gather so much charm by the wayside, what with their continuous novelty of performance and color. Color is the front name to any well behaved out

door hat. And as to performance, this chapeau knows no restraint. It may droop, it may crush, it may tilt. It may be dented, sashed, fluted or ploied with impunity so long as it be colorful.

It seems to one viewing sports hats, by and large, that there is a general tendency to crushiness. This word isn't in the dictionary but then it denotes at once, I am sure, to any woman, that pleasant faculty of being packed in small space, and emerging later with that unruffled serenity that marks so many of the new fabric hats.

A lovely little sea foam green chapeau in straw cloth illustrates this very point. Its crown and brim seem to have that very ability to take any shape at all and stay smart. As an aid to its other plant qualifications, it is trimmed with heavy etherdown wool all over its crown and brim. Another orchid tinted dear of the same crush ability had its brim all embroidered with iridescent sipper straws, in little triangles. Back of these shapes ran a silk darned stitch.

For some of the fluffier summer frocks there are specially delightful confections to entrance the eye. Who would not adore a cunning little poke bonnet bound about with long trailing scarfs of jade green, and flame color, which not content to encircle crown must needs trail way down and over one shoulder? And another beauty on this order is of scarlet crepe weighted over one ear both above and below the crown with black cherries.

Many of the soft dress hats this season will match the frock in material and trimming. Does she array herself in pale rose tinted georgette with many flutings? Then her gracefully drooping hat will appear in the same stuff, with trailing sash all edged with flutings. Does her costume combine organdie and

fillet lace? Then her hat will combine the two, with further a sash of taffeta, to match that huge bow affair she wears about the waist a little below the region of her left elbow.

"Chic Chapeaux" as the French so playfully put it are certainly about us in abundance and herewith offer we the following lengthy epic: To each poet his own sonnet. To each costume its own bonnet.

"We had a long session with Gov. Bank of Kansas City and Asa E. Ramsey, his deputy governor. They insisted that reduction of automobile credit last year was vitally necessary in their territory, not because the automobile business was not essential, but because it already had big credits and other matters were more pressing. Mr. Miller said his bank had just gotten out of debt for the first time in eighteen months and he hoped soon to be able to again reduce automobile and some twenty other kinds of paper that had been temporarily sidetracked during the pressing need from the agricultural districts. The member bankers have continued to care for their automobile customers.

### Houses in Order for Intensive Sales Effort

"The farm trade is certain to be poorer than usual this year. Not alone are crops raised with higher labor costs, bringing very much lower prices than expected, but many tenants have raised crops on land rented at high prices, in some cases where the crop will not bring an amount equal to the rent.

"On this three weeks trip we found that the hysteria in the industry has passed and that the manufacturers and dealers are putting their houses in order and are preparing for a conservative, normal year with intensive sales effort as the high keynote.

"In connection with trucks, we found the dealers somewhat discouraged with present conditions. A slowing down in business has naturally decreased the demand while the open weather has permitted the railroads to carry all the freight offered. In fact, the railroads now report 800,000 idle freight cars.

"Bankers and the far seeing dealers know that the truck business has a fine future which depends somewhat on how soon we have renewed business activity and how soon the program for our much needed building operations gets under way. The railroads, too, will buy trucks for short haul work, which spells brighter days for motor trucks, of which we have less than a million in use."

Reeves will attend a dealers' meeting at Syracuse Friday night and will visit other cities as his time permits.

Wills Lee will swing into production with new Sainte Claire today and will maintain a schedule around 10 daily for the time being.

Hayes-Ionia Co., which manufactures sheet metal and automobile body parts, now has about 300 men back at work at the plant at Ionia after a shut down of several months.

### INGROWN TOE NAIL TURNS OUT ITSELF

A noted authority says that a few drops of "Outgro" upon the skin surrounding the ingrowing nail reduces inflammation and pain and so toughens the tender, sensitive skin underneath the toe nail, that it can not penetrate the flesh, and the nail turns naturally outward almost over night. "Outgro" is a harmless, antiseptic manufactured for chiropodists. However, anyone can buy from the drug store a tiny bottle containing directions.

# IN THE SPRING TAKE GUD'S PEPTO-MANGAN

Restores the Quality of Blood, Drives Out Impurities, Builds Up the Red Corpuscles, IMPROVES THE COMPLEXION. A Standby Among Physicians For 30 Years. In Tablet as Well as Liquid Form.

You notice complexion in the Spring. People who have plenty of rich red blood have the deep, rosy red eyes bright and clear. Good complexion is based on the solid foundation of good blood, with plenty of red corpuscles. When blood becomes clogged with impurities, when the red corpuscles are not abundant enough, oxygen from the lungs and distributed to the cells throughout the body, good complexion fades. Not only that but you feel tired and exhausted all the time. Your shoulders droop and you lounge around and lean against anything handy. You lack energy because your blood is weak and thin—not enough red corpuscles.

People call it "Spring Fever." Call it what you will, it is bad blood. It weakens powers of resistance. If you feel that way you should take that exceptionally good blood tonic, Gud's Pepto-Mangan for a few weeks. It will make rich red blood. For thirty years its has been a standby among physicians. It will help you build up this Spring. All that comes from having good blood is plenty of red corpuscles will come. You need sure to get the genuine Gud's Pepto-Mangan with the name "Gud's Pepto-Mangan" on the package. It is sold in both liquid and tablet form. Both not only have the same medicinal value, but

# KIRSCHBAUM CLOTHES • SPRING 1921

## NEW SPRING CLOTHES, SIR

\$25 to \$45

Those fine new woollens you've been waiting to see; the latest and smartest in style designs; the smooth fit, the easy lines which only a skilled tailor's hand can achieve—all here in Kirschbaum Clothes for Spring and Summer, 1921. Yes, and at good old-time, easy-to-pay prices, too. Are you interested? Will you look?



Copyright, 1921, A. B. Kirschbaum Company

## The Levinson Clothing Co.

216 KING STREET

# Citizens National Bank

King and St. Asaph Streets

Time Alone Confers The Honors of Age.

The Prestige of This, The

BANK OF PERSONAL SERVICE

is due to its careful handling of the active business of the community committed to its care.

Discuss your banking needs with us.

Special Trust Department Under Federal Supervision

ESTABLISHED 1852

BURKE AND HERBERT BANKERS

Investments, First Mortgages on Real Estate

3 per Cent Paid on Savings Deposits

DEPOSIT YOUR MONEY

With The

## First National Bank

ALEXANDRIA, VA.

56 Years of Successful Business

Commercial Accounts and Savings Accounts

Solicited

Resources \$2,850,000

### OPPORTUNITY

Comes to Those

WHO SAVE

Saving is the first great principle of all success. It creates independence, gives one standing, fills one with vigorous purpose, achievement and ambition and stimulates one to do his best and to be somebody in the world.

You can start a Savings Account with a Dollar or more and we will loan you a small Savings Bank

FREE to Help You Save

ALEXANDRIA NATIONAL BANK

Corner King and Royal Streets



## CITY NEWS IN BRIEF

Mrs. Daniel R. Stansbury is visiting relatives in Fredericksburg.

The first dance of the Colonial Social Club will be given at the Elks' Hall tomorrow night.

Rev. W. B. Dent of Washington will preach in Grace Church tonight at 8 o'clock.

Only two cases were registered on the police blotter today, one being a man charged by Policeman Wagner with violating the speed law and the second case was a man charged with obstructing a fire plug with his automobile. Both cases were continued.

The Rev. Dr. W. R. McElroy preached an instructive sermon last night at the evangelistic meeting in the Second Presbyterian Church. He will speak again tonight and a large congregation is expected to hear him. Gospel hymns will be used in the song service.

The management of the Alexandria Hospital requests some one to lend a baby carriage to that institution for a short time. There is now under treatment in the hospital a very delicate baby and the nurses desire to have a carriage to place on the porch to keep the infant in the open as much as possible. Anyone who will be so kind as to accede to this request will please communicate with Miss Carter.

Mr. James H. Upton and Miss Catherine Dean, both of this city, were married last night at the parsonage of the Methodist Episcopal Church South, by Rev. Dr. E. V. Regester, pastor.

Woman Pays \$1040 to Free Husband and Cast Out "Devils"

Newark, N. J., March 16.—Mrs. Rose Greeley, who says she is an Egyptian who "casts out devils" for a stipulated sum, is under arrest today charged with obtaining \$1040 under false pretenses. The complainant is Mrs. Philemena Delasandro, of 27 Madison Avenue, who told Captain Brix at Police Headquarters that Mrs. Greeley had held her husband Vincenzo a prisoner in her home at 431 Springfield Avenue for eighteen days while "casting out devils."

"She told me she would not give up my husband until I had paid the money she demanded," said Mrs. Delasandro. "She accompanied me to the bank where I drew out the money and gave it to her. My husband told me that he would not leave the place until the money had been paid, as he was afraid of the 'curse' he said would be visited upon him and all of us."

When Mrs. Greeley was taken to Police Headquarters, she offered to "cast out the devils" from Captain Brix.

## ATTENTION FIREMEN

All members of the Columbia Engine and Motor Company, No. 4, are requested to be at the house at 7.00 o'clock, Thursday evening, March 17, in full dress uniform. By order of the president.

64-1c W. B. Arrington, Secy.

He readily consented, but so far as the naked eye could see the "devils" failed to leave the person of the Captain.

Speaking of Vincenzo, Mrs. Greeley said:

"He was full of devils when he came to me. I succeeded in casting them out in the form of butterflies, which were so numerous that I had to sweep them out with a broom. I never said they would be cursed if they did not pay any fee."

Alva Aerie No. 871, Fraternal Order of Eagles, will hold its regular meeting at its hall over the Alexandria National Bank building at 8 o'clock tonight.

The Standard Automobile Parts Co. at Muskegon, has resumed operations on a five day a week schedule, employing about 15 per cent of the normal force.

## SEEKS PLACE ON STATE CORPORATION COMMISSION

E. C. Folkes, of Richmond, a practicing attorney, has entered the race for membership on the state corporation commission in the primary

next August.

Mr. Folkes served in the state legislature and state senate. In 1912 he resigned his seat in the senate to accept membership on the administrative board of Richmond. He will oppose Mr. Adams.

## DANGERS OF A COLD

Alexandria People Will Do Well to Heed Them

Many bad cases of kidney trouble result from a cold or chill. Congested kidneys fall behind in filtering the poison-laden blood and backache, headache, dizziness and disordered kidney action follow. Don't neglect a cold. Use Doan's Kidney Pills at the first sign of kidney trouble. Follow this Alexandria resident's example:

C. E. Davis, fireman, truck and engine company No. 1, says: "I have used Doan's Kidney Pills off and on for a good many years and they have always given me wonderful relief. My trouble has been brought on by being out in all kinds of weather and catching colds which settle in my kidneys. Then my back gets sore and weak and I can hardly get around. The kidney secretions will pass irregularly and make me get up often at night. However, I find I can rely on Doan's Kidney Pills to give me the desired relief. My kidneys have never been in bad condition since I started using Doan's Kidney Pills for these attacks."

Price 60c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Davis had. Foster-Milburn Co., Mfrs., Buffalo, N. Y.

## NOTICE

Having sold my stock of dry goods at 1117 King street, this is to notify the public, and all parties indebted to the undersigned to please call at 1115 King street, and settle their accounts, all parties having claims please present them for settlement.

Miss Rosa Henley, 1115 King Street.

## Ingomar Theatre

Today

Edith

Roberts

In a tempestuous love story of the Andes

"The Fire Cat"

Pathe Weekly News

Tomorrow

Shorty Hamilton

In five stirring reels

"When Arizona Won"

## PLITT

—will do your painting, paperhanging or upholstering in a thorough manner at moderate cost.

Geo. Plitt Co. Inc.,

1325 14th St.

Main 4224-5

# Style Show Offerings, at the Richmond

## THURSDAY, FRIDAY and SATURDAY



**VIOLA DANA**  
As FLOESIE GOLDEN in  
**BLACKMAIL**

Is more impetuously bewitching than ever - the irresistible heroine of a story of a girl who was conscientiously dishonest until she fell victim to the love hold-up.

From the story by Lucia Chamberlain.

Adapted by A. B. LeVino.

Directed by Dallas M. Fitzgerald.

The story of a bad girl made good.

Wherein a promise to sin is broken by love.

Showing that there is many a slip 'twixt the intention and the fact.

Wherein love redeems a girl from a life of crime.

SEE

**Viola Dana**  
IN  
**Blackmail**  
**Thursday Only**

# CONSTANCE TALMADGE

TAKES AN EXAMPLE FROM EVE IN

## "MAMMA'S AFFAIR"

The sort of story in which you've never seen Connie before!  
John Emerson and Anita Loos

Presented by  
Joseph M.  
Schénck

From the  
stage play  
by Rachael  
Barton  
Butler



"Go Away!

I Won't Marry You!"

Ma had wished a readymade romance on to her "precious little Eve"—but by the time she was through with Ma's nerves and the boob-suitor there was "precious little" left of Eve. Then she made a wonderful discovery; a good looking doctor helped her; and Mamma's affair wasn't a circumstance to what the sweet little child put over.

6 Laughing Reels of Fits and Starts.

A First National Attraction

D-I-F-F-E-R-E-N-T



## LET THE GAZETTE Classified Columns

Work for You Night and Day  
If You Want to Buy or Sell Anything Call No. 7.  
For Results

### NOTICE

Men's or ladies suits steamed and pressed 50c—dry cleaned and pressed \$1.25.

**WOLFSON'S TAILOR SHOP**  
307 King Street. Phone 1097  
We Call For And Deliver. 294-11.

**FOR RENT**—Four room and bath apartment. Richard L. Ruffner, 518 King street. Phone 1091.  
58-11.

**FOR SALE**—4 khaki awnings, 1 five foot, 1 four foot, 2 three foot, good as new. Apply Apartment 2, 414 Duke street.

**FOR SALE**—Eggs, Bred Plymouth Rock, Parks strain, pedigreed, selected stock, limited number of eggs for hatching. Fifteen for \$3. W. M. Wright, 211 North Columbus Street.  
59-6p

**BONDS OF ALL KINDS**  
**INSURANCE & REAL ESTATE**  
**MORRIS L. HORNER**  
PHONE 600 SECOND FLOOR  
612 KING STREET  
61-11.

**FOR RENT**—Furnished rooms. Apply to Mrs. A. S. Doniphan, Apartment 4, The Fairfax 63-3p.

**FOR RENT**—Furnished Apartment, 2 rooms and bath, Cameron Apartments. Apply A. S. Doniphan, King and Columbus street. 63-3p

**FOR SALE**—Slab wood, in stove lengths in any quantity. W. S. Smith, 301 North Alfred Street. Phone 1064.  
63-11

**FOR RENT**—Apartment at 328 South Washington street. Phone 1098-W  
63-2p

**HELP WANTED**—Man and wife for farm. Apply 2028 Duke street 63-5p.

**FOR SALE**—One five piece mission oak, genuine leather upholstered, living room set; also 2 white enameled beds, complete. Excellent condition, very reasonable. Apply 114 South Patrick street.  
63-2p.

**WANTED**—A girl at Shumans.  
63-2c.

**WANTED**—By young woman experienced in doctor's office routine, half day employment, stenographic and office. Best of references. Address Secretary care of Gazette Office.  
64-11.

**FOR SALE**—One refrigerator, good as new. Apply to Mrs. Harry Garvey, Braddock, Alexandria, Va.  
64-1p.

**FOR SALE**—Household furniture, reasonable, 505 Prince street.  
64-1p.

**FOR RENT**—Metal covered garage. Apply 223 North Columbus street 64-3p.

**FOR RENT**—Seven room house at 517 South Henry street. Inquire at 228 South Washington Street 64-1c.

**LOST**—Bunch of keys on Tuesday afternoon March 15. Finder please return to Rev. D. E. Day, Mt. Ida, Va.  
64-2p

**FOR RENT**—Apartment for rent. Call 705 Prince street. 64-2c

**FOR SALE**—Chevrolet 490 touring, perfect mechanical condition; spot light, Macbeth, lenses, motor, meter, and other extras, price \$375.00. Address Chevrolet care of Gazette Office.  
64-2p

**FOR SALE**—600 block north Columbus street, eight rooms and all modern improvements. This property is well worth investigating. F. C. Goodnow Company, 719 King Street. Phone 926.  
64-3c

**FOR SALE**—Mount Vernon Avenue, Del Ray, 7 rooms and bath, large lot, splendid location. Easy terms. F. C. Goodnow Company, 719 King street. Phone 926.  
64-3c

**WANTED**—Experienced male double entry bookkeeper, wanted at once. Address in own handwriting and state salary expected. Box 10, care of Gazette Office.  
64-2p

President Sarver of Scripps Booth said last week was the best week the company has had in a long time from a sales standpoint. This applied to the Chicago show and to the entire country. The company is operating a short force, and on a schedule of about 10 a day which will be maintained until increased demand justified greater production.

### AUTO SUPPLIES

**ALEXANDRIA AUTO SUPPLY CO.**  
104 South Washington St.  
Vulcanizing of tires and tubes a specialty, all work guaranteed. Lightning Motor Fuel, Goodrich and Gillette Tires.  
20-26c

### FLORISTS

Keep Flowers in The Home or if you are planning a party we can supply your every want in the way of floral decorations.

**G. G. WOLT**  
Phone 171 King and Alfred St.  
22-26c

### FURNITURE

**SPECIAL BARGAINS**  
Just Received Today  
1 large round extension table 8 foot.  
1 china closet, 1 brass bed spring, 25 fine cotton mattresses.

**BERNHIMER and CO.**  
200 King Street  
22-26c

### HAULING

**Patterson Express**  
All kinds of hauling at reasonable prices  
29 King St. Phone 208  
16-26c

### JEWELERS

Emblems and Pins for all Fraternal, Religious, and Labor Organizations. Our Watch Repair Department is up to date in all respects. All Work Guaranteed.

**CASTELBERG'S**  
Geo. H. Kailing, Mgr. 818 King St.

### LUNCH

**Light Lunch at SHUMAN'S**  
Real coffee, ham tomato-lettuce, and egg lettuce sandwiches with a generous supply of mayonnaise dressing. "They Are So Different"  
Hot Chocolate. Try and be convinced 35-1mo.

### MUSICAL INSTRUCTION

New and Quick Method for Teaching VIOLIN, MANDOLIN & UKULELE  
Ukulele Taught in Ten Lessons  
Studio Open Mondays and Thursdays 1.30 to 8  
Room 6 Smith Building 624 King St.  
21-26c.

### OPTICIANS

Eyes examined. Glasses scientifically fitted.  
**Dr. A. H. COHEN**  
Optometrist Optician. Satisfaction guaranteed, 110 South Washington Street, Alexandria, Va.  
35-26c.

### PAINTING

**PAINTING DECORATING**  
Estimates cheerfully given  
**W. W. MacCALLUM**  
18 E. Walnut St., Rosemont  
27-36p.

**At War On Old Dirty Rooms**  
For 30 days we are papering rooms for \$5 up. Work Satisfactory.  
**H. A. MUDD**  
331 North St. Asaph St.  
23-26c.

### REPAIRING

**GENERAL REPAIR SHOP**  
Sewing machines, bicycles, locks, victrolas, guns and clocks repaired. Lawn mowers, shears, cutlery, saws sharpened. Keys made.  
**CHARLES WILLIAMS**  
27-26c. 1227 King Street

**SPECIAL NOTICE**—Ladies and gentlemen suits sponged and pressed, 35 cents. The Royal Tailoring Co. 903 King Street. Phone 965. 54-26c

Have your shoes repaired by the old time shoemaker, 35 years experience. Equipped with modern machinery. Prices reasonable, 100 North Washington St. Formerly under Opera House. No other branch in city.  
**JAMES MESSINEO**  
61-26p.

### SHOE REPAIRING

**The ART SHOE REPAIR CO.**  
523 King St.  
All kinds of boot and shoe repairing at reasonable prices  
14-11

### REAL ESTATE

**Laurence Stabler**  
415 Prince St.  
**INSURANCE**  
**REAL ESTATE**  
**AND LOANS**  
224-11.

### OYSTERS.

Lente season draws near. The time to try some of Massey's salt water oysters, shucked in their own liquor daily. For satisfaction give them a trial. Fried oysters 50c per dozen. All orders promptly filled.

**J. H. MASSEY**  
Phone 255-J 1211 King St.  
33-26c.

### IDLE HOUR THEATRE

A superb dramatic Paramount Artercraft feature, "The Miracle Man," which was produced by Geo. Loane Tucker, and will be on view at the Idle Hour Theatre next Saturday, is declared to be one of the really great screen dramas of recent years. It was written by Frank L. Packard and produced as a stage play by George M. Cohan and packed the Broadway theatre in the season of 1916-17, where it played for many months. The screen version is said to be even more absorbing and thrilling in its development of the striking story, which shows the marvelous transformation under the beneficent influence of an ennobling environment on four of the most notorious crooks of New York's underworld.

Hearing of the healing powers of this old man of the hills, Tom Burke and his band determine to capitalize them to enrich themselves. Little did they reckon that in their new field of operations they were destined to undergo a magical transformation, and this forms the basis of one of the most thrilling stories ever screened.

A cast of unusual strength portrays the exacting roles in the picture. Tom Meighan, well known as one of the foremost leading men of the screen, has the chief part. Others are Elinor Fair, Betty Compson, Lon Chaney, J. M. Dumont, W. Lawson Butt, F. A. Turner, Lucille Hutton and Joseph J. Dowling.

The Campbell, Wyant and Cannon Foundry—one of the largest gray iron foundries in the world—will resume operations with a reduced price next week. The plant has been down about three months. Company officials report large orders from Reo and Hudson.

### ANNUAL MEETING

The annual meeting of the stockholders of the Alexandria Real Estate and Investment Corporation for the election of a Board of Directors for the ensuing year and the transaction of other business, will be held at the rooms of the Chamber of Commerce, Alexandria, Virginia, Monday, April 11, 1921, at 3 o'clock p. m.

**W. Albert Smoot, President.**  
**William F. Woods, Secretary.**  
37-12c.

**LADIES CAN WEAR SHOES**  
One size smaller and shoes last longer after using Allen's Foot-Ease, the antiseptic powder for the feet. Shaken into the shoes and sprinkled in the footbed, Allen's Foot-Ease makes tight or new shoes feel easy; gives instant relief to corns and bunions, prevents blisters, callous and Sore Spots. It's the greatest comfort discovery of the age. Try it today. Sold everywhere.

### CALOMEL HORROR TOLD BY DODSON

**You Don't Need to Sicken, Gripe, or Salivate Yourself to Start Liver**

You're bilious, sluggish, constipated. You feel headachy, your stomach may be sour, your breath bad, your skin sallow and you believe you need vile, dangerous calomel to start liver and bowels.

Here's my guarantee! Ask your druggist for a bottle of Dodson's Liver Tone and take a spoonful tonight. If it doesn't start your liver and straighten you right up better than calomel and without griping or making you sick I want you to go back to the store and get your money.

Take calomel today and tomorrow you will feel weak and sick and nauseated. Don't lose a day. Take a spoonful of harmless, vegetable Dodson's Liver Tone tonight and wake up feeling splendid. It is perfectly harmless so give it to your children any time. It can't salivate.

**W. L. Martin & Son**  
General Contractors and Builders  
Office 609 North Columbus Street Phone 493  
5-eod-11

## TIME FOR HER TO TALK SAYS MRS. MARSHALL

**Danville Woman Restored By Tanlac Seven Months Ago Still Feels Fine, She States—Gains 20 Pounds.**

"When a woman suffers with stomach trouble so bad that for five years she has to live on soup, milk, and soft-boiled eggs and then find a medicine that gets her to where in a little while she can eat anything she wants, I think it's time for her to talk for the benefit of others. Well, Tanlac has done all that for me and more, too, for I have gained twenty pounds in weight."

The above unqualified statement was made recently by Mrs. F. H. Marshall, 165 Stokes St., Danville, Va. "Seven months ago," continued Mrs. Marshall, "I completed my course of Tanlac, and since then I haven't felt a trace of any of my troubles. My sick-

ness began with a disordered stomach. I had indigestion so bad I could scarcely eat anything, and even after eating the lightest foods I suffered terribly. After meals I had cramping pains in my stomach so bad it nearly set me wild, and I felt so bloated and stuffed-up I could scarcely breathe.

I also suffered from muscular rheumatism so severe at times I could not turn my head. Many mornings I couldn't get up without help and often had to eat my breakfast in bed. Well, my mother and my sister had taken Tanlac with such good results I finally decided to try it.

"After a few bottles I felt better and now my troubles are all in the past."

Tanlac is sold in Alexandria by Edgar Warfield, Jr., and good druggists everywhere.

**S. Kann Sons Co.**  
BUSY CORNER PENNA. AVE. AT 8TH ST.  
Open 9.15 a. m. to 6 p. m.

## All Kinds of Novelties for Easter

Including jelly eggs, chocolate eggs, candy rabbits, filled and unfilled Easter baskets, etc. Favors, seals, salted peanut baskets, paper napkins, and hosts of other favors for Easter parties; place cards, tally cards, etc.

Kann's—Candy and Stationery Stores, Street Floor, also Toy Store, Fourth Floor.

## Alexandria Fertilizer & Chemical Co.

Sole Agents of the American Agricultural Chemical Company.  
Manufacturers and Importers  
Fertilizers and Fertilizer Materials  
Factory and Office Alexandria, Virginia.

Put Your Ad in the Gazette

# THEY'RE HERE!

## - 1921 Models -

## CHEVROLET and SCRIPPS-BOOTH

### Touring Cars

**F. B. Baby Grand - CHEVROLET - 4 Cylinder**  
**\$1,478 Del.**

**"490" CHEVROLET - 4 Cylinder**  
**\$924 Del.**

**SCRIPPS-BOOTH - 6 Cylinder**  
**\$1,665 Del.**

## TIME PAYMENTS ARRANGED

# AERO AUTO CO., Inc.

1101 KING ST.

Alexandria, Va.

Phone 820

## BIG VALUES IN USED CARS



*Here is where we break the back of 1914 prices:*

OUR DETERMINATION TO MAKE A CLEAN SWEEP BRINGS

# Electrifying Cuts for the Finish !!

**Frankly Folks! Your Last Chance!**

Those people who have waited for this LAST and FINAL CUT in all prices will now be fully REPAID and as this stock was so LARGE and COMPLETE in ALL lines of MEN'S CLOTHING and FURNISHINGS that assortments are still almost complete in spite of the unprecedented heavy selling. You will find plenty to pick from. These prices now made will bring a big crowd of buyers to select new spring suits and furnishings at these unbelievably low prices. NOTHING has been spared. Prices have been cut and then CUT again. Many articles are marked less than HALF the regular price to hurry them out before the time is up. Don't be misled thinking you will get these goods cheaper later. Our prices are as low as good merchandise ever sold for in the cheapest times. Be here—money saved is money earned. Even if you have visited this sale—COME AGAIN—NEW BARGAINS await you at prices you never dreamed of. REMEMBER SATURDAY NIGHT ends this bargain exposition.

**SALE CLOSES SATURDAY, MARCH 19th**

## Men's Hdkfs

In Sanitary Pkgs.

Regular 10c now .... 5c

Regular 15c now .... 10c

Regular 25c, 6 for \$1.00

## Silk Shirts

Regular \$13.50 value in  
crepe and tub silks,

now ..... **\$5.95**

Fibre Silks ..... \$8.75

### SHIRTS

\$2.00 Value

**95c.**

### SHIRTS

\$3.50 Value

**\$1.65**

### HATS

Value to \$5.00

**\$1.45**

### CAPS

New Spring

**\$1.95**

### SILK SOX

**59c.**

SPRING COATS  
Water Proof Suede

**\$11.85**

Arrow Collars 2 for 25c

Soft Collars Reg. 35c 5 for \$1.00



**Alert Buyers Will Grasp This Chance**

## MEN

HERE is the opportunity you've been looking for to purchase your new spring suit at these kind of prices. Don't suffer the REGRETS of TOO LATE. THE KUPPENHEIMER SUITS are going regardless of cost.

\$40 Suits, Sale Price

**\$19.75**

All wool material and a variety of desirable patterns. Carefully made.

\$50 Suits, Sale Price

**\$24.75**

Very fine materials and wide choice of patterns and sizes. An exceptional bargain at this price.

\$60 Suits, Sale Price

**\$29.75**

Best all wool material Kuppenheimer clothes guarantees fit and workmanship.

\$70 Suits, Sale Price

**\$39.75**

Very finest Kuppenheimer clothes including all new spring models and pattern with the custom tailored fit.

\$80 Suits, Sale Price

**\$49.75**

The very finest suits made at any price. Are sure to please the most fastidious.

Now Is The Time

MEN'S TROUSERS

Regular \$6.00 and \$7.00 values  
now

**\$2.95**

CORDUROY SUITS

Very best grade made by Sweet Orr and Carharts, Regular \$25.

now

**\$15.00**

MEN'S SHIRTS

Plain white oxford cloth with collar attached, regular \$3.00 now

**\$1.65**

## Men's

Extra

Trousers

Regular \$10 values all wool material and variety of patterns, now

**\$5.85**

**The Man's Store**

**S. GERBER**

**900 King St.**

**ALEXANDRIA**

## OVERCOATS

A big saving for next winter. These are the very finest of Kuppenheimer coats, Regular \$40.00 values, now

**\$16.85**

Regular \$47.00 values now

**\$23.85**

New Spring

## Neckties

Regular \$1.00 ..... 49c

Regular \$2.00 ..... 85c

Both Knitted and Silk

Regular \$3.00 ..... \$1.35

Knitted and silk in newest colors and shapes.

## Belts

All sizes, good quality 59c

## MEN'S UNIONS

B. V. D.

**\$1.29**

## MEN'S UNIONS

Rib Cotton

Short Sleeves

**\$1.29**

## WORK SHIRTS

**79c.**

## OVERALLS

Sweet Orr, Ace of Spades

**\$2.19**

## SOX

2 Pair For

**25c.**

## KHAKI PANTS

Heavy Weight

**\$1.95**



# Spring Opening

## Welcome To Easter! Opener Of The Portals Of Spring

### THE BLOUSE GROWS MORE ARISTOCRATIC EACH SEASON

The tissues from which they are made are more lovely; the adornment is more elaborate; the styles are more ornate—and so original. Yet, elegant as they seem and are, the new conditions have created most pleasing moderation in the prices, and you'll find one or more you must have.

The new season beckons. Old winter is backing off the stage. Change, synonym of variety, is the spice of life. Human nature looks forward eagerly to new conditions. The zest of winter is behind us; now every human being longs for the gentle breath of spring—the warming sunshine, the bursting buds—the whole world dressed again in verdant green. And the time is almost here!

Everything that the new season requires is here now—ready for your use on the first pleasant days—the most delightful days on which to enjoy the new things. You are most cordially invited to inspect the new things here during the **STYLE SHOW DAYS, THURSDAY, FRIDAY, SATURDAY**, or whenever you wish. Come just as often as you like. We will be glad to show you. **WELCOME!**

### NEW SILK STOCKINGS IN FASHIONABLE COLORINGS

So important to have just the right shades for each suit and gown. So pleasing to find qualities so much improved and prices so comfortably moderate.

Best kinds in all good grades and varieties.



### WELCOME AS THE FIRST ROBIN—

### THESE HANDSOME SUITS FOR WOMEN

How striking—how stylish—how universally interesting are the new **SPRING SUITS** that are first seen on the streets. What a joy to possess and wear them, before the new styles become common.

These are the days when it means so much to the well-dressed women, to appear in the newest mode—to put aside the heavy apparel of winter and step out in the smartly tailored gown of spring.

An ample collection of the season's most effective models is just here—ready for tasteful women to choose from for the first bright day.

Styles are so different, so individual so refined. Fabrics have been so cleverly chosen. You'll find one just made for you.

### A Charming Selection of NEW SPRING MILLINERY

The first important transition in spring fashion. Before the new gown or suit is worn, the **HAT**, with its glow of **SPRING**, comes to brighten milady's outfit—harbinger of the greater change that a few weeks shall bring.

### NEW SPRING FROCKS

As fresh and beautiful as the first apple blossom that unfolds at the kiss of the spring sunshine are the many new frocks that we are showing for early spring wear. You are warned that you will be totally unable to resist the charm of these dresses, once you have seen them.

### THE NEW SPRING COATS FOR WOMEN ARE HERE!

Everyone must recognize the fact that winter is going rapidly, now and the well-dressed woman is eager to lay aside the apparel of winter.

As usual, we have been among the first with our air. The fullest enjoyment of the new spring coat comes on the first day that it can be comfortably worn.

Like the first Robin, or the first arbutus bud, the first spring coat gives a stimulus to those who see it and a thrill to the wearer.

And the new spring coats this season are more fascinating than ever—so original in effect; so refreshing in style; so smart and becoming. See them tomorrow.

### NEW SPRING SUITS FOR MEN

## THE LEADER

706 KING ST.

PHONE 304

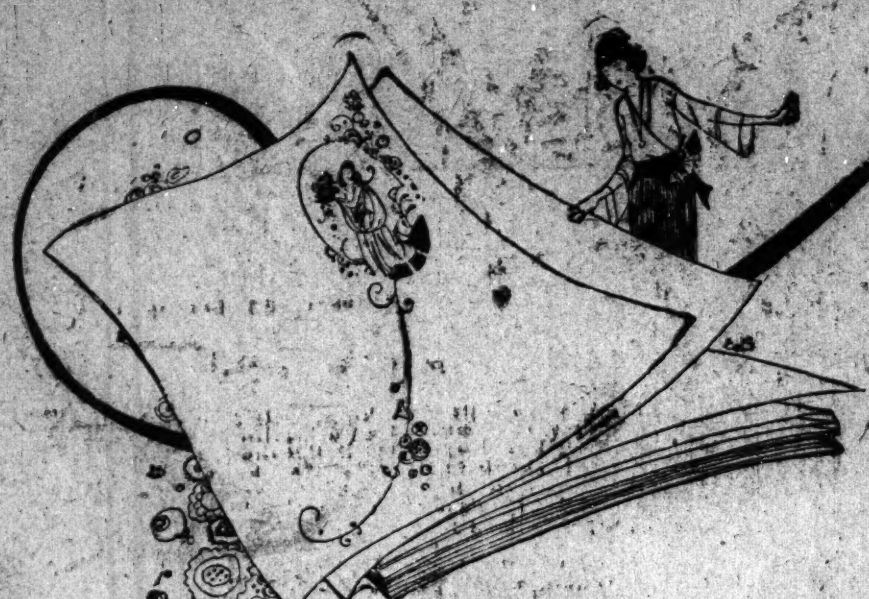
### SILK UNDERWEAR---SPRING SCARFS

## THE LEADER

706 KING ST.

PHONE 304





# prino

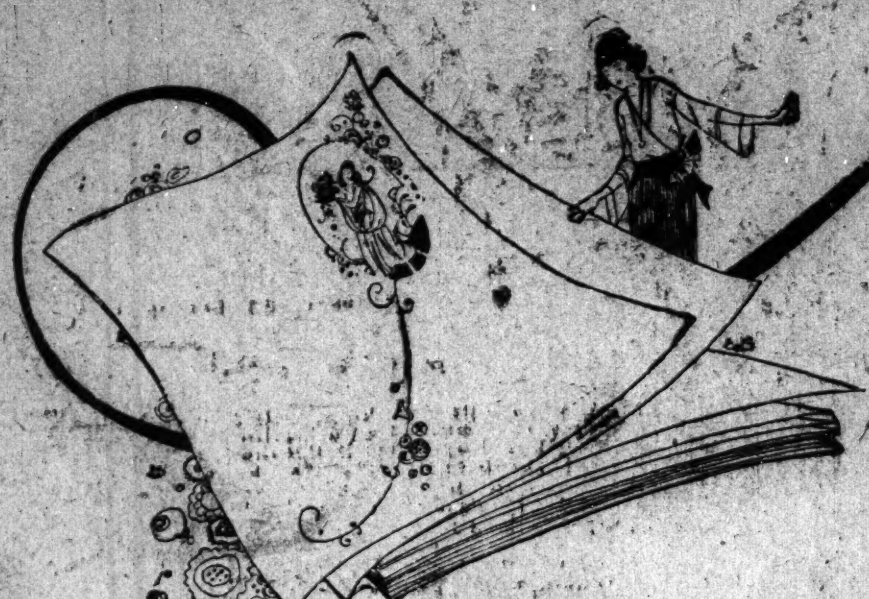


## 1921

### Reveals Through Its Book of Fashions Delightfully New Modes In Colors Suggestive Of The New Season

Distinctive in style and beautiful in color, the springtime modes reflect the vivacity, freshness and softer beauty of the early season.

We invite you here that you may satisfyingly view our exclusive models that accurately portray the style tendencies of the blithesome season upon which we are now entering.



#### The Coats

Style of marked individuality and distinguished by those touches of elegance that have always characterized our coats these light but warmth-giving garments are in lengths and styles suited either to sports or dressy wear.

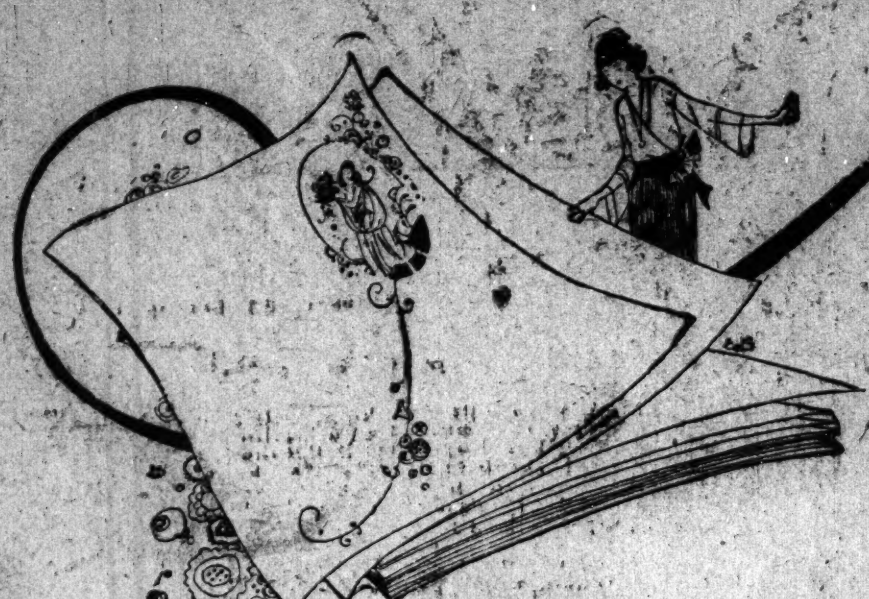


#### The Corsets

The corset must always precede the gown. So many women make the mistake of fitting new gowns over old corsets and then, when ready to wear them, they buy a smart new corset which the dress doesn't fit over at all. Of course, every woman knows that when she thinks about it; but so often the dressmaker is at work before the corset is bought and they let it go. The smartest new models in Spring Corsets are now ready; so that you may be expertly fitted and be ready to have all your new gowns fitted over the corset with which they are to be worn. These, too, are the days when we can give more time and care to fitting you perfectly. Come and try them on.

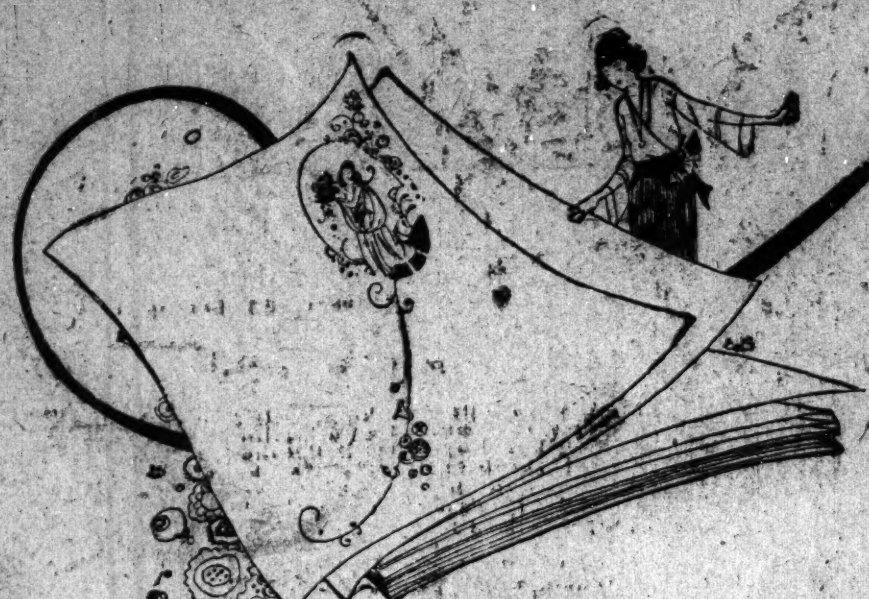
#### The Dresses

Circular overskirt models, one of the features of the new season, varies from the slim silhouette in that it gives the form a fuller appearance from the hip down. Oftimes the tunic is lavishly embroidered with copper and silver threads. Silks and rich woolen fabrics are employed in the making. Navy blue, grey, brown and black, share the honors in the color scheme.



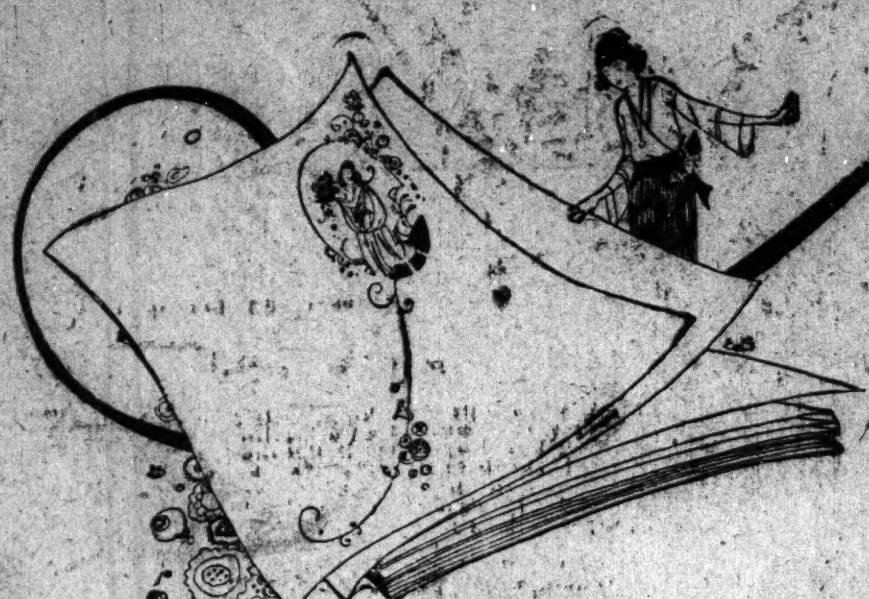
#### The Suits

Both the Balkan states and Chinese influences are reflected in the American-made suits with the three-quarter loose sleeve appearing in the short jackets, while the long tight sleeve is seen in the tailored models which are typically American in design and are worn by the best dressed women here and abroad.



#### The Blouses

Rich shadings and lavish embellishments feature the blouses for Spring 1921. Collarless styles predominate. In many instances the trend is toward the Spanish decoration. All these may be seen in our blouse section.



## SWAN BROS

ALEXANDRIA'S LARGEST DEPARTMENT STORE

Days Of Review  
Thursday, Friday and  
Saturday  
March 17<sup>th</sup> 18<sup>th</sup> 19<sup>th</sup>





STRAP PUMPS ARE  
SPRING FAVORITES

Short Skirts Demand Ever Increasing Attention to Footwear.

## Many Styles to Choose From

Our trim looking modern women with their short skirts have need to look to their footwear these days when it is so very much in evidence. Whether a costume demands a smartly tailored effect or a more dressy type, there are shoes in abundance from which to choose.

We are led to infer that low cut shoes are "in"—in fact you almost would have to argue with a man to get him to sell you high boots. And there is a perfectly fascinating array of be-straped and laced and mannish shoe styles. And a special department for sports, and still another where spats have it all their own way. And a little later in the season, good old white shoes will come into their own.

Styles in straps are full of interesting novelties. Some of them button, some of them buckle. A pretty oxford in tan calf shows a two-strap effect high on the instep, each strap with its smart little buckle. Another low shoe has a double strap which fastens with a single button. Still another has two straps laced through a cross strap, much as sandals are laced. Each of these buttons into place. All of these comfortable, sensible boots have reasonable heels—Louis XV, Cuban and Military, making an instant appeal to the woman who enjoys walking.

Let us presume she is wearing a well tailored, slightly mannish suit. She would naturally choose for this either a Blucher oxford with its perforated-wing tip, or a tailor made pump.

Now let us consider miladi's boots for dress occasions. There are so many from which to choose. One clever slipper is built of black satin or ogee calf, with a nobby little tongue fitting over the instep, with a neat little strap sliding under so as to hold the tongue smoothly in place. Another slipper has an anklet that buttons and a strap that buttons. Three little cut-outs grace the triangle of ogee calf (on back kid) where the instep straps button. Another dressy little boot is possessed of four closely fitting straps over the instep. These are made possible because of the inset of elastic on either side.

There are smart novelties in slippers in New York, offered to the well dressed woman, for evening wear. One is a black velvet pump with a green velvet covered Louis heel, and a large flaring green vel-

tongue with the cleverest possible rhinestone buckle. Another pretty conceit is a grey and blue suede. This slipper has two straps over the instep and one over the ankle. Each strap has a snappy little cut out, all its own. Still another dainty style is in black satin with a black kid diamond tip and a small collar of the same material. Its single strap is bound with the kid, making a popular little shoe.

A word or two about spats. Fawn and beaver are the favorite colors. It is essential that a spat should fit beautifully. There are again seen the "boot top" styles, in a new color called pigeon gray. A pair of frogs at the top are highly considered for a neat finish to an otherwise severely simple affair that the spat should always be.

One mustn't forget colors in shoe styles. "Colors" are "in." Gray and brown suedes will be very popular. Tan calf and brown kid are also good. There are new and intriguing shades of Russian leather. With grey stockings to match, gray shoes especially will be seen very often this season, and in all sorts of styles of footwear.

And as for colors, sport shoes are indeed resplendent in color this year. Many sports costumes, especially the tailored effects will need shoes of exactly the right style to complete their smartness. The tip is usually of the dark leather as it should be to protect the white leather, and then there are all sorts of interesting arrangements on the rest of the oxford. The dark leather is usually perforated, and is used to cover the heel. Once in a while one sees a smart model that has an all white toe, while the darker leather forms a saddle strap, continuing to the heel.

White low-cut shoes will appear in time for the summer season with plain oxfords, plain tongue and pump effects in both canvas and buck.

Spring Styles  
For The Man

There are no particular lines of patterns prescribed as fashionable but small effects will be more noted than the larger ones. Narrow stripes, thin checks, small mixtures, small overprints, and midcents will be worn by the majority of good dressers. Flannels, usually purple for many seasons, will share the honors again. They are for the most part in dark blues, dark greens, purples, myrtles, various shades of brown and gray, olive greens, and tans, with a stripes, pencil stripes and two toned effects.

Palm Beach the Vogue  
Among the mid summer fabrics Palm Beach again will rule supreme. Mohairs, homespun, light weight flannels, tropical worsteds, crases, rich pongees, shantung and habutais will offer every man and young man a choice variety from which to make selection. The style, for these suits will follow the lines of last season with several new color innovations.

Style in topcoats will adhere close to the lines of the new spring suits. This refers to shoulders, waistline and chevrons.

Some are form fitting, others are slightly body tracing and still others are of the regulation Chest-field effect, now in vogue for ten or more years. A few belted coats are shown, but in a lesser degree than ever.

Leather Coats Popular  
Leather reversible coats, with leather on one side and gabardine or tweed on the other, probably will be worn as extensively this spring as during the past two years. In addition to the customary brown shades there will be some blacks and mole effects.

DON'T  
DO  
THIS!LEONARD  
EAR OIL

RELIEVES DEAFNESS and STOPS HEAD NOISES. Simply Rub it Back of the Ears and Insert in Nostrils. Proof of success will be given by the doctor.

For sale in Alexandria by Gibson's Drug Store, Corner King and Alfred Streets.

Try a Gazette Classified Ad.

## DANDERINE

Stops Hair Coming Out:  
Thickens, Beautifies.



A few cents buys "Danderine." After an application of "Danderine" you can not find a fallen hair or any new life, vigor, brightness, more color and thickness.

In Flavor, as  
unchanging  
as time

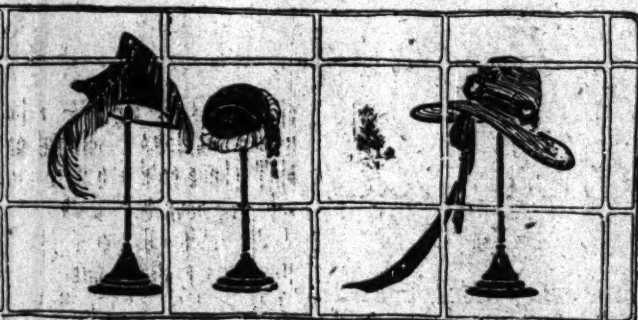
MAXWELL HOUSE  
COFFEE

Also Maxwell House Tea  
Good to the last drop.  
100% PURE  
CHEEK-NEAL COFFEE CO., NASHVILLE, HOUSTON, JACKSONVILLE, RICHMOND.

Will Rheumatism Again  
Bind You Hand and Foot?

If you had Rheumatism last year and treated only the pains of the disease by rubbing with liniments and lotions, you can be sure that soon again you will be in the shackles of this relentless foe. You may get some slight temporary relief from the pains of the disease by the use of these local remedies, but Rheumatism is too real and relentless a disease to be rubbed away. So many cases of Rheumatism come from a tiny germ in the

blood, that you should try a remedy that has proven so thoroughly satisfactory in these cases. S.S.S., the fine old blood remedy cleanses the blood of all impurities, and removes all disease germs that may creep into the blood. Begin taking S.S.S. today, and if you will write a complete history of your case, our medical director will give you expert advice, without charge. Address Chief Medical Adviser, 167 Swift Laboratory, Atlanta, Ga.

New Millinery  
for the New Season

Every delightful phase of new millinery modes is interpreted with the artistry and originality that characterizes our present display.

For sport wear, for afternoon occasions, for evening events, you will find here an unusually interesting collection of authoritative guidance.

Colors are irresistibly lovely, particularly the new copper shade, apricot color and the lovely soft blue and green tones.

C. E. Bradley

414 KING STREET



## SPRING OPENING

## Alexandria's Best Shoe Store

These shoes are to tell a tale—They speak of the taste and discrimination of the wearer. They speak of correctness of style, of thorough workmanship and finish, they tell good words of comfort and protection.

## The New Styles

The new spring styles are here in abundance. There are the one or two-strap pumps—either button or buckle in suede, satin and fine kid. The styles that are sure to appeal to any woman during the coming season.

And then there are the new oxfords that are so much in demand. In fact, every wanted style is represented in this most comprehensive display.

## Shoes for Men

Men demand as much style nowadays as women, when they buy new shoes. Low shoes are here in English styles that are sure to please—or in the very popular brogue effects.

## For Children

And the youngster now demands more attention to shoes than in former years. We can outfit all the boys and girls for spring. We see that each purchaser secures a perfect fit.



"ALEXANDRIA'S BEST SHOE STORE"

M. W. GAINES

422 KING STREET

ALEXANDRIA, VA.



**Bendheim's**

IRVIN DIENER, Pres.

**STYLE SHOW**

Thursday, Friday, Saturday, March 17, 18, 19



# Spring

*Announces its Arrival with a Brilliant  
Company of Smart New Fashions and Fabrics*

GLADSOME Spring, smartly interpreted in diverse ways, smiles its welcome to you from every corner of this store. It is indeed a happy occasion. Choosing an entire wardrobe need involve only a very moderate expenditure. For this first formal presentation of the season's fashions reveals values that joyfully announce the return of days of plenty. Fascinating new apparel modes and glowing new fabrics; accessories of individuality; assuring the ultimate touch of charm, offer much to captivate feminine fancies as one strolls through our carefully planned opening displays.

**YOUR SPRING SUIT**

We know we are prepared to supply you, because we know what you want—The latest authoritatively styled garment, the newest of spring fabrics and the high class, distinctive tailoring—all at exceedingly moderate prices.

**SILK FROCKS**

Place great emphasis on youthfulness. The rivalry between the narrow and the full silhouette extends from modes of satin to frocks of canton crepe, crepe meteor, crepe georgette, tricolette and taffeta, marvels of class and beauty, all of them, and the prices are right.

**YOUR SPRING COAT**

Our strictly high-class, moderate priced coats fill every springtime requirement. Prominent among the approved fashions for spring are the graceful, crepe-like modes, three-quarters or full length. They are here in an assortment of colors, styles and fascinating trimming touches that will delight you with their beauty.

**ACCESSORIES**

Beautiful new blouses, veils, handbags, handkerchiefs, gloves, hosiery, neckwear were never more lovely or more in keeping with the lithesome spirit of spring than they are this season. They abound in novel shapes, styles, colors and decorative touches. And they are all temptingly moderate in price.

**Bendheim's**

IRVIN DIENER, Pres.



READ OUR  
ADVERTISEMENT  
ON THE  
OPPOSITE  
PAGE

# Bendheim's

VISIT THIS  
NEW  
DEPARTMENT  
TODAY  
READ BELOW

INC.  
IRVIN DIENER, Pres.

## ANNOUNCING OUR Third Floor Opening OF

DRAPERIES, CURTAINS, RUGS, FLOOR COVERINGS, ART  
GLASS AND FANCY CHINA WARE, FLOOR AND TABLE  
LAMPS AND A HOST OF EXQUISITE AND BEAUTIFULLY  
DECORATED ARTICLES FOR BEAUTIFYING THE HOME.



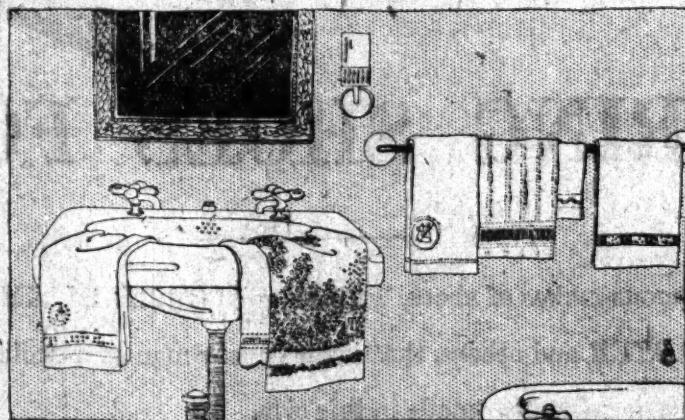
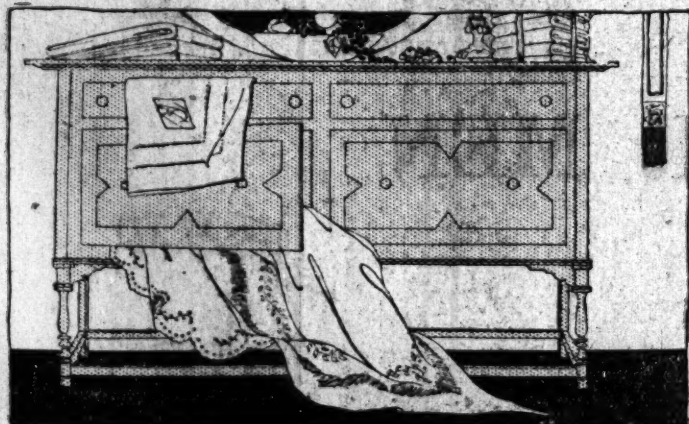
The opening of this new department comprising an entire floor of our store, presents to the shopping public of Alexandria, something entirely new and a visit of inspection to this display will be sure to please and inspire you with a feeling of gratitude for the opportunity and convenience it offers. You are now able to secure from the elaborate assortment, many articles so helpful to adornment of the home, which, heretofore you have been obliged to seek out of town. With the starting of the STYLE SHOW comes this happy event and you are cordially invited to attend.

(Take Elevator to Third Floor)

### Promises!

This store believes that every advertisement it publishes is a promise; a promise of service and merchandise value. The confidence we enjoy from an ever increasing circle of patrons and friends is largely due to the fact that we interpret every advertising promise we make as an obligation assumed.

IRVIN DIENER.



## Spring Housecleaning Needs

### Specially Priced

A March is the month most women elect to set their home in order we have planned to make it a period of extra value giving on everything that helps to make housecleaning less of a burden. Our displays are replete with wonderful values in fresh new merchandise just arrived.

Time to take stock of and replenish your supplies of household linens and bedding.

Mohawk, Pequot sheets and pillow cases.

Beautiful variety of scarfs and center pieces.

Table linens, napkins, doilies.

Table oil cloths.

All fresh new goods at the prevailing low price.

Famous "Hoover" and Apex Electric

Vacuum Cleaners absorb the dust from floor-coverings, hangings and furniture upholstery quickly and with the utmost efficiency. You will wonder how you ever got along without one.

### SPRING ENTERS

#### FASHIONS GARDEN

Silhouette Effects Foretold by Paris And Short Coats to Feature New Frocks And Suits (By Marjorie Howe Dixon)

With the return of Spring, the season of the awakening of flowers, one's thought turns to a new wardrobe—a fresh new set of clothing to symbolize this release from Winter's dullness and solemnity—all its heavy apparel and somber colors. As surely as the spring cometh, as surely as the leaves open, a new mode drifts into our fashions, reviving our interest and offering novelties in materials, in apparel, in the very silhouette itself.

And, herald of the new season—may tell us, what hath this spring to offer, in what manner shall we cloak ourselves, in what fashion shall we dress? In what stuff shall our suits appear? As diverse as the occasion is the material, the garment, the mode.

As to the silhouette, we are told by Paris that one must wear a low waist line, a long, slim figure, and appear quite uncorrected. There is a general tendency toward slightly fitted garments, but most of them are loose and unboned.

Then there is always the fascinating subject of suits. Our herald of spring whispers that suit coats will be short, and gayly embroidered. There will be bolero effects, there will be box coats. The detachable cape is still with us. Collars are sometimes rolled and very inconspicuous, sometimes high and buttoned and embroidered.

How shall we wear sleeves in our new spring suits? Wide at the wrist is the only general rule, for some are short and others long—some are raglan, others are normal, and so it goes. Embroidery is very popular, in which white, colors and black are used.

Suit skirts continue short, plain and slim. An irregular hem is a feature of many of them broken by panels. One may wear a plain skirt with a checked jacket of matching color.

One of the French houses is showing an interesting jacket. It is made in bolero style in front but in back it becomes a blouse which separates under the arms and fastens under the two front lengths as a snug little belt. The front pieces hang loose from a single button at the base of the high collar.

A word as to materials. Wool poplins are favorites—fine wool serges are also in demand, as are gabardines, teps, bures, loosely woven home-spuns and coverts.

To many a woman, her tailored dress is her boon companion. Particularly is this true of the business woman. For the cooler days she may enjoy a coat dress of serge, or serge and satin—for the warmer weather crepe-canton or crepe de Chine. She may have her preference in sleeves whether long and snugly fitted, or very short or very loose. Panels on skirts are the most popular—loosely flying or caught in under the skirt. Embroidery around the arm holes, and waist line—and all over the skirt except its panels, is the attractive feature of one stunning Paris gown. Another tailored frock is a straight slim affair in black broad cloth embroidered in white. This high collared, long sleeved dress has a low waist line in a bloused effect, one side of which is banded with embroidery from shoulder to waist. Not content to stop there it continues its banded way down to the hem itself ending in a point. The general effect is straight to an extreme and very smart.

This season brings us coats, cloaks and coat wraps. One of the French designers has presented us with a very smart model—a coat—in navy blue poplin. It is cut in Mandarin style and has a very unusual vest. From its embroidered high collar the vest goes to any length in its desire to be noticed, in other words to the hem itself. It is of gray poplin embroidered in Chinese blue and black.

Another stunning garment is a coat, also of gray and blue poplin. Its collar is very loose, lined with blue Surah silk in a cravat effect. The upper half of the coat is gray with two long loose panels fastening under the hem of the straight blue skirt. Its sleeves are similarly cut, the upper half gray, the lower blue, in a loose flowing style with panels of gray, falling over and caught up inside.

A coat wrap is a comfortable garment, long draped lines giving one a loose covering that would not crush a fragile frock beneath. This wrap is a cape in the back of gray gabardine, with a wide soft shawl collar of black poplin. This collar fastens at the waist in front, which is fitted slightly into a wide belt of striped poplin. Black forms the straight front below the belt. One black satin coat is embroidered all over the top half in white in a semi-

fitted style while another afternoon wrap of the same material, bears a panel of black chantilly in the back trimmed with roses of black satin.

And speaking of black lace—that's a subject of utmost importance. One must own an afternoon dress of black lace, says Dame Fashion. Evening dresses, too, delight in this material. Chantilly is the favorite but black point d'esprit comes in for its share of favor. One charming mode has a kerchief bodice with a raching edge and a full bouffant skirt of the same material veiling knots of flowers on the skirt beneath.

A remarkably pretty dinner dress French origin introduces us to a black and silver embroidered cascade with a high standing collar and very short sleeves. Its skirt is black satin with flounces of black chantilly over each hip. Flat made ruche of silver ribbon appear twice. One partly conceals itself in the draped lace, the other is most bold and plants itself on the lower edge of the corsage.

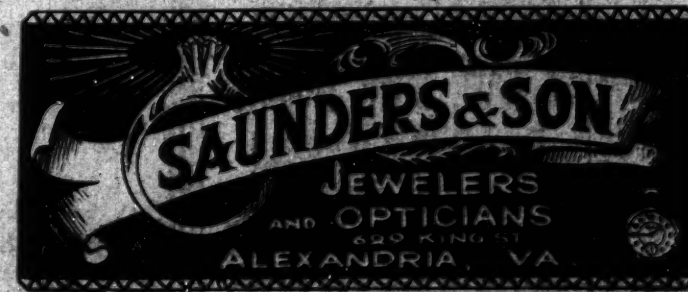
Evening dresses have developed two distinct styles. One may choose the type best expressing one's personality. One mode is long and slim, draped in princess lines, featuring panels in the back or trains at the sides. It has this in common with the other, more youthful model, that it practically has no back at all.

The other type shows an 1890 frock with long low fitted bodice, within full flared skirt. Some of them remind us of Versailles with the pointed bodice, and the full flounces at the hips. An afternoon gown is made so evening gowns are generally seen in pastel tints in green, mauve, quise blue and yellow.

For the woman who elects a smart spring suit this season, there immediately arises the question of blouses. Whether tailored or for dress, designs are in abundance with many variations of color and materials. One combination is a paneled blouse, the panels made of silk tulle, the full kimono sleeves and sides in matching crepe de chine. In fact silk tulle is the most popular material, some of the new varieties of which are most run. Over blouses are in great demand, finishing with an elastic band at the waist or loosely belted with ribbon. Some blouses are given a wide range of styles this year. Long light sleeves snugly buttoned seem to vie with short and three quarter lengths. Collars may be low or high, when high one may wear them buttoned or open just as one likes.

## EASTER

With this joyous, quickening season we are pleased to announce a new and larger capacity for jewelry service to you. We have bought extensively and have bought well. The advantages may be yours in purchases made here.





## MEN'S CLOTHING

## STYLES REFINED

Very Few Radical Changes Are Needed And Refining Touch Is More Apparent Than Ever Before

(By Otto A. Engel)

Unsettled conditions, due to the readjustment through which the clothing industry is passing, had its effect upon the styles for spring and summer year. For many weeks during the fall and winter season many factories were either closed or working on short schedules.

After four bountiful years, during which all concerned with the clothing trade enjoyed the height of prosperity, a reaction set in—a reaction so severe that many manufacturers lost nearly all they had gained during the prosperous era.

## Not Many Style Changes

As a result the leaders of fashion didn't have much time to devote to new style changes. Financial affairs were absorbing most of their time. Consequently this spring will see less change in styles for men than during any season in the last decade.

Of course young men will always lean toward some novelty ideas, but the general style trend will follow the more conservative lines. What may be lost in style will be more than compensated for in better wools and better tailoring.

## Conditions Changed Today

During the period that followed the war and the return of the soldiers from abroad the clothing industry was running at top speed. Mills turned out fabrics at break neck speed and journeymen didn't put the final touches into the garments.

Today conditions are reversed. There is more time to think about better and finer wools and workmen have proved more efficient.

## Reject Radical Ideas

The fanciful styles of the last two years will not be so noticeable this spring. Designers were quick to sense the acceptance or rejection of their ideas and men's clothes cannot be forced to the degree that is possible with women's modes. Hence we will see a more conventional note in the spring clothing—a note that is truly in accord with the taste of refined dressers.

Young men simply wore the radical styles because they were theogue but accepted them with a notable reluctance. And as time passed the average man's idea of what style should be in clothes swung with the pendulum.

## Wide Shaped Trousers

The only important change in men's clothes will be the shaping of the trousers. These will be slightly fuller—a bit more English, but not quite as extreme as the London idea. In the making of the coats young men will still continue to find the full chested effect, but not quite as pronounced as last season. The skirt although continued long, will not have the perceptible flare.

## Belted Effects New Rare

During the last year there has been a gradual retirement of the belted effects and there also has been a discontinuance to a degree of the pleated and panel back effects. They will not be used extensively in the spring clothes, but with greater frequency in the summer clothes, in which the sports feature will predominate.

Patch and plain pockets will be the vogue, while the crescent shaped pockets will be discarded almost entirely. Four button models will be seen a great deal more than heretofore and double breasted will remain in good taste.

## Little Trimming in Vests

Vests will remain colorless; of the single breasted sort, with hardly any trimmings. Such things as pleats and pocket buttons will rarely be seen.

Some pleats, yokes and panels will be shown in lounge suits, but not nearly as much as last season. What novelty effects remain will be shown in the button treatments on pockets and cuffs.

Suits for business and general wear for the coming season are shown in fancy silk worsteds herringbones, in gray, brown and blue mixtures. Prominent among the newer styles are the so-called Mayflower stripes in shades of gray, oxford, blue and brown. These are made of pure worsted yarn, of good weight for year round service.

## Checks Remain in Favor

Shepherd checks, herringbones in blue, brown and gray stripes, Glen Urquhart and Tartan checks and overplaids will continue in favor. Men's models are made with either full or half lining, while young men's styles are constructed with French facings and silk piping.

Trousers for cutting wear are made of duck, navy drill, flannel, gabardine, doeskin and serge cloth. Palm Beach and mohair fabrics also will be favored.

Why not try the Gazette's Classified Columns? The best market place in the city.

## SHOE SELECTION

## MORE RESTRICTED

Simplicity Marks Choice of Men's Shoes for Spring And Summer—Cordovan is Popular Shade

Simplicity, more than ever, will mark men's footwear for spring and summer. Due to the fact that the downward trend in the price of leather forced shutdowns throughout the shoe industry, designers of men's shoes didn't have time to think about style changes.

All the energies of the big manufacturers throughout the country were devoted to one big time, how to "get out from under." When conditions approached the climax of readjustment and factories opened their doors again, there was little time left to make the spring and summer lines.

## Styles for the Majority

As a result of the makers were content to go back to the simple styles—the styles that come back to us every now and then—the styles that really hit the majority of us folks.

There's very little in the way of novelty that will be shown this season. The vari colored tops and two toned effects which were quite conspicuous in other years are to be given a real vacation.

Whatever novelty is noted in this direction is seen in a few models of kid shoes that show black lowers with tan or dark brown uppers, but for the most part the one toned shoes will lead the procession.

## Cordovan Popular Shade

Tan and black shoes will get about a fifty fifty split in prominence. The tan shoes are to be shown in many shades, ranging from the saffron to dark chocolate. Cordovan, however, will be the prevailing shade. Cocabrown, mahogany, russet and Havana brown also will be the limelight.

As in other years narrow English custom lasts and the medium ball shaped toes will be favored by young or men, but the wider lasts will continue in favor with the older men, who prefer to sacrifice style to comfort.

## Brogues Meet With Favor

Wing tips or brogue will be looked upon with contented eyes. The brogue which won its popularity when our soldiers went to Europe, seems to have become an institution with us. They will be worn in both high shoes and oxfords, very similar to the styles of last year.

Spats, which at one time were looked upon with disfavor, probably will be worn more than ever this year. Shades of tan, gray, fawn, brown and buck, with some variations will rule this spring. Oxfords, in general, will adhere to the styles of twelve months ago.

## ANNUAL MEETING

The annual meeting of the stockholders of the Alexandria Real Estate and Investment Corporation for the election of a Board of Directors for the ensuing year and the transaction of other business, will be held at the rooms of the Chamber of Commerce, Alexandria, Virginia, Monday, April 11, 1921, at 3 o'clock p. m.

W. Albert Smoot, President.  
William P. Woolls, secretary.

67-12c.

## FOR ITCHING TORTURE

## Use Antiseptic Liquid Zemo

There is one remedy that seldom fails to stop itching torture and relieve skin irritation and that makes the skin soft, clear and healthy.

Any druggist can supply you with Zemo, which generally overcomes skin diseases. Eczema, itch, pimples, rashes, blackheads, in most cases give way to Zemo. Frequently, minor blemishes disappear overnight. Itching usually stops instantly. Zemo is a safe, antiseptic liquid, clean, easy to use and dependable. It costs only 35c; an extra large bottle, \$1.00. It will not stain, is not greasy or sticky and is positively safe for tender, sensitive skin.

The E. W. Rose Co., Cleveland, O.

## A RAW, SORE THROAT

## Eases Quickly When You Apply a Little Musterole.

And Musterole won't blister like the old-fashioned mustard plaster. Just spread it on with your fingers. It penetrates to the sore spot with a gentle tingle, loosens the congestion and draws out the soreness and pain.

Musterole is a clean, white ointment made with oil of mustard. It is fine for quick relief from sore throat, bronchitis, tonsillitis, croup, stiff neck, asthma, neuralgia, headache, congestion, pleurisy, rheumatism, lumbago, pains and aches of the back or joints, sprains, sore muscles, bruises, chilblains, frostbitten feet, colds on the chest. Nothing like Musterole for croupy children. Keep it handy for instant use.

35c and 65c jars; hospital size \$3.00



## Del-Ray, St. Elmo, Braddock

Service

Wednesday and Saturday



FAMILY WASH

TELEPHONE 203

## How Do You Feel When You Stoop?

Slow and sluggish movements, tired action, backache, rheumatic pains, stiff joints or sore muscles indicate that something is wrong in the human system. In most cases, these symptoms are the result of waste matter or poisonous acids being left in the blood by the failure of the kidneys to properly do their work of filtering and casting out impurities from the blood.

## STOPPED HIS BACKACHE

I am 19 years old. I tried Foley Kidney Pills, thinking I needed them—as my back was hurting and aching all the time. I got so bad that when I would stoop over in the store while at work I could hardly raise myself up. After taking such an awful pain in my back. After taking just one bottle of Foley Kidney Pills, my backache was entirely gone and I felt good and strong. I think they are the greatest remedy for backache and irregularities of the bladder.

W. P. Tatum, R. F. D. 1, Washington, Pa.

## FOLEY KIDNEY PILLS

have been used by young, middle-aged and old with complete satisfaction. You will find them different from all other remedies. They act quickly and surely and have given relief in cases of years' standing. If you have cause to suspect your kidneys are weak, disordered or inactive, you should act immediately.

SOLD BY

Read today's Classified Columns in the Gazette. Something there you need, may be.

## COAL, LUMBER AND BUILDING MATERIALS

## PRICES ARE RIGHT

## FOR SPRING BUILDING

The prices on Building Materials have been steadily going down for many months and have now reached the point where the conservative investor can figure on building and improving.

We have the most complete stocks of LUMBER, MILL WORK AND BUILDING MATERIALS we have had for several years and are giving our trade the advantage of reductions in prices by the producers from month to month.

Where quality, price and service count, we will get the business this Spring.

W. A. SMOOT &amp; CO., Inc.

ALEXANDRIA, VIRGINIA.

## COAL, LUMBER AND BUILDING MATERIALS



## SPRING OPENING

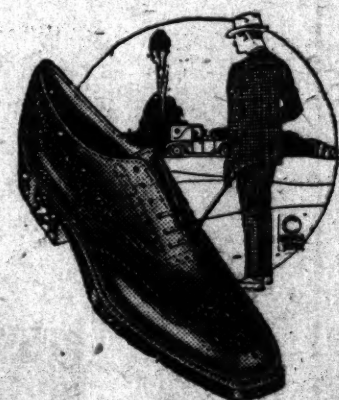
## FINE SHOES FOR THE FAMILY

SPRING—the most glorious season. In fact, spring styles are universally in demand at this time and, as usual, this store is already showing the newest and best in

## Spring Shoes

We have built a reputation on the fact that our styles are the last word from the foremost style centers of the country and more and more people in Alexandria are coming to a realization of this fact each day.

## SPRING SHOES FOR MEN



Famous makes of shoes, including FLORSHEIM, THOMPSON, CARTER and others, that insure every man of a choice from the best showing ever made in this city.

And they are priced considerably lower than they have been during the past several years. See our windows during the STYLE SHOW.

## New Shoes For The Youngsters

Spring and summer, nowadays, means just as much to the boy or girl as it does to mother or father.

It is a time for general replenishing of a wardrobe that has probably grown shabby from constant use throughout the long winter months.

And with several more weeks of school remaining, now is a good time to outfit the children with new shoes.

We can fit any child's foot with a shoe that will prove entirely satisfactory and the prices are reasonable.



## P.M. BRADSHAW'S SHOE STORE

510 King Street

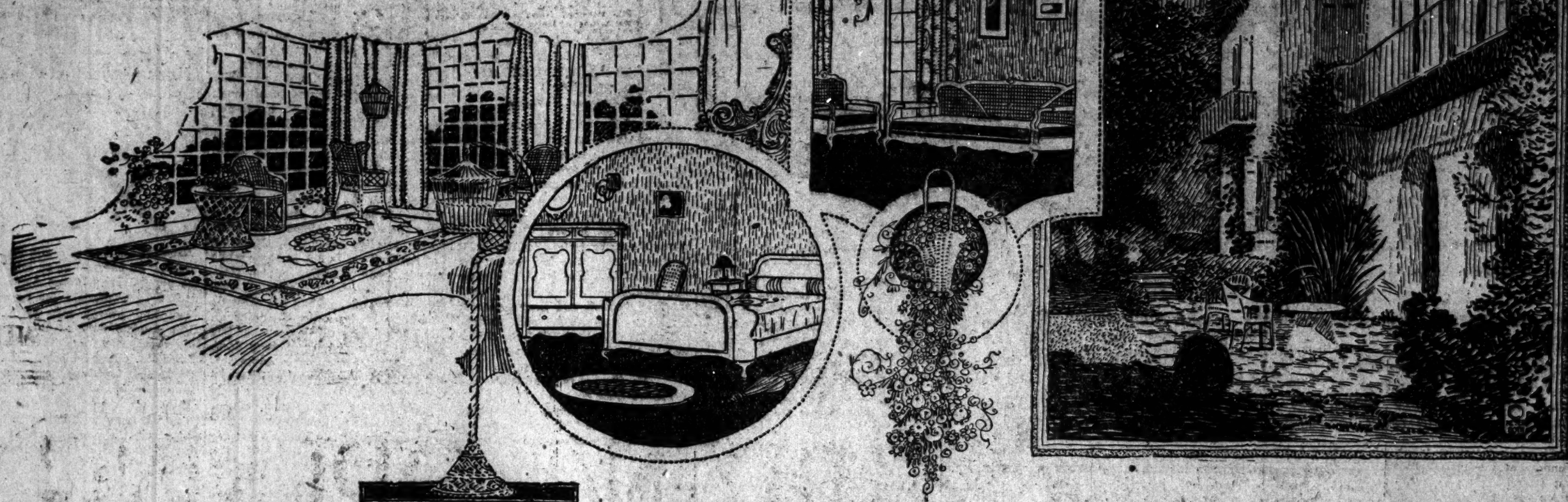
B. B. and CO.,

Props.

Alexandria, Va.



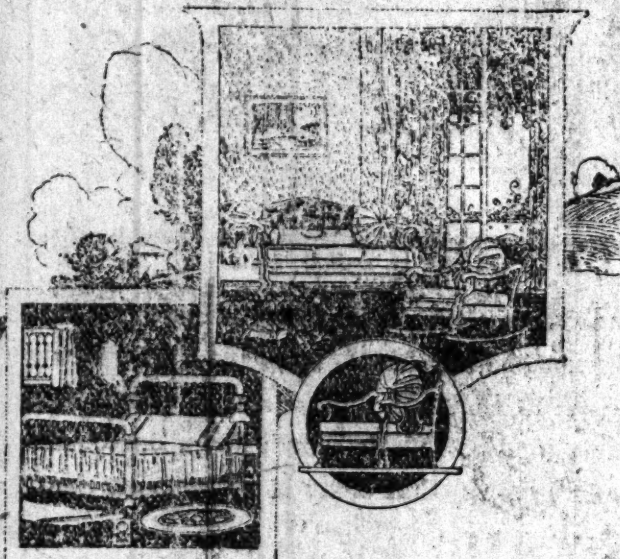
# "When Thoughts Turn to Springtime"



## FURNITURE SHOULD COME FIRST

And you may ask the reason for this statement! Furniture is in no way similar to wearing apparel that changes styles every six months. When you buy furniture, you buy it with the understanding that it is to last a lifetime. No one buys furniture with the expectation of throwing it away and buying a new set in six months time. And it behooves every housewife to buy COMPANIONABLE FURNITURE—Furniture that will grow dearer with each passing day, month or year.

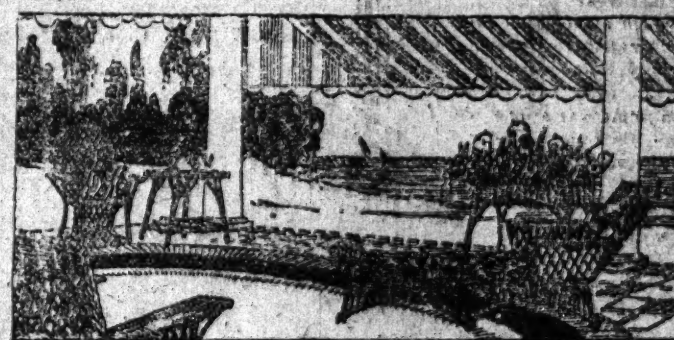
### For Your Living Room or Bed Room



The two rooms in any home that are most used. The two rooms that require more attention to detail in choosing the furniture that you intend to live with year after year.

Let us assist you in the choice of furniture for these rooms.

### A Cozy Nook for Summer



No woman who has not enjoyed the comforts of a nicely furnished summer porch can imagine how comfortable such a place can be made in the hot weather.

We can show you how to get the most comfort from your porch this summer with a minimum expenditure of money. Rugs, comfy chairs, porch boxes, awnings or screens are here at prices that will suit the most exacting.

### A Convertible Davenport

No other article of furniture will attract as much attention as your

#### DAVENPORT

And when company arrives unexpectedly there is nothing so useful as a davenport that can be instantly turned into a bed.

BE SURE IT'S A KROEHLER

### A "Hoosier" Makes Kitchen Work Easy

In the hot summer weather the kitchen is usually a torture chamber.

You can save time, worry and millions of steps by having your kitchen equipped with

#### A HOOSIER KITCHEN CABINET

Endorsed by the highest authorities as the best aid to good housekeeping.

### Summer Comfort in a "Royal" Easy Chair

A regal companion for a hot summer evening, a chair that assures comfort and ease at all times.

These chairs are upholstered in genuine leather, imitation leather or beautiful tapestry, and they are priced reasonably.

"THE BIG STORE"

# MICHELBAACH'S

814-16 KING STREET

PHONE 405



# For the Busy Mother A Simplex Iron

In the good old days before the war, the busy mother, when planning to buy often gave first thought to the beauty of an article, its price, its adaptability. Service was a quality too often placed in the background. Experience, however, has taught her that unless an article will give service, meaning satisfaction in use, length of life, freedom from petty troubles, she will soon be put to the bother of buying the same article over again.

All this applies particularly to an electric iron.

The Simplex Iron has perfection in both form and finish; the nose is pointed and keen for tiny tucks, which a wider one would tear; the

handle comfortably curved. Its mirror finish cannot rust because the iron is heavily copper plated before being nickled.

Come in and see the coil get red hot in a few minutes.

## SPECIAL STYLE WEEK OFFER

\$1.50 FOR YOUR OLD ELECTRIC IRON OR

75c FOR ONE OTHER OLD IRON

Gas Iron, Sad Iron, etc.

ON A NEW

# \$8.00 Simplex Iron

## APEX

Exclusive Features Make Cleaning a Real Pleasure

Wherever human footsteps tread—wherever a breath of air stirs—dirt and dust are sure to make their unwelcome presence known. You can't shut out dirt, but you can APEX dirt out. The same air that brings dirt into the house helps to take it out through the APEX ELECTRIC SUCTION CLEANER.

Today, every housewife recognizes the advantages and benefits that an electric cleaner gives. But before buying an electric cleaner, you should make sure of two things—that it cleans evenly across its entire nozzle width—and that it will clean under low built heavy furniture. You will never be satisfied with any cleaner that does not do these things.



"FOR EVERYTHING ELECTRICAL"

# J. KENT WHITE

502 King Street

Phone 2.

## BETTER CLOTHES

### FOR YOUNGSTERS

More Manly Models And Better Tailoring Is Rule in Boys' Clothes For the Coming Spring

Better tailoring, better style and better woollens—that in a nutshell tells the story about the wonderful improvements you will note in boys' clothing this spring and summer. The demand for the better grade of boys' apparel has been so insistent that the makers of all classes have taken heed.

Undertand that the improvement is not a radical one, but of the gradual order, for the evolution has been in progress for a number of years. Boy's clothes of years back were merely ring for the youngsters' hides. Today the story is different.

### Care in the Tailoring

There is as much care and pains taken in the making of the boys' suits and topcoats as there is in the making of dad's clothes. Suits that actually fit as if they were made for the boy; woollens of superior class, and tailoring of the highest order is the program of the day.

The variance in the models of the boy and the young man of prep age isn't marked now as formerly. There is a gradual blending of style and when the boy discards his short trousers for his first "longy" suit he or his parents will not see such a radical change.

### More Manly Models

Yoke backs, panels, knife pleats and rovelty pockets are shown with some prominence, but not as marked as last spring, when those styles covered about ninety per cent of the clothes made. The boys' models are truly more manly than ever, for the designers have considered the little fellows' physical proportions, athletic propensities and even military practices in school.

The more progressive designers are making their models more chesty,

the waist lines more accentuated and the shoulder more erect.

### Juvenile Norfolk Popular

There are some departures in the styles for the little boys' clothes—those ranging between the ages of 2 1/2 to 5 years. The juvenile Norfolk will continue in popular favor. Among other styles that will be worn are the Oliver Twist, some with vesters; middy models, jackie styles and Russian and Etch effects.

The military and naval styles of two years ago are practically discarded, although some makers still cling to the idea. The French middy effect, which was more popular than our own Jackie style during the war days also is being sidetracked in favor of the latter to some extent.

### Contrasting Materials

Many of the models have the trousers and the waists of contrasting materials, wash waists of cloth, corduroy or belt trousers of the button on sort, but they are not being made universally.

A peculiar condition existed this spring. When buyers from boys' stores throughout the country went to the makers and asked to see the new model they had nothing to show. The retailers waited patiently until the last moment and then proceeded to dictate the styles and material themselves. As a result boys' clothes will be of an extensive variety with no truly definite style trend.

### No Change in Headwear

There's little change in the style of hats and caps for boys, with the exception that the "rah. rah" effect is almost off the market. The hats are plainer than heretofore, with bowd snapes and middy styles in the foreground. There will be very little trimming.

For the older boy the Fedora and telescope crown hats will be favored. Wool patterned hats also will be worn as much as ever.

There has been an marked improvement in shoes, socks and other furnishings—at least that of sufficient consequence to devote much space to the change.

## Continued from Page 13

Bright colors they tell us are quite the thing in blouses. Whether tailored or for sports wear, one may appear in brilliant tints of rose, jade, green, emerald and royal blue, or yellow, perchance. The same is true of the more dressy blouses. Embroideries in all over patterns are the rule with these, on crepe de Chine and all too sheer fabrics.

Of course when one thinks of blouses, her thought will naturally turn to separate skirts. Although it is not the intention to discuss sports clothes here, still one may mention the smartest of the new skirts that spring has to offer. These are built on very simple lines, so that the blouse or sweater may virtually have all the attention.

A few attract a good share of notice from the cheery noisiness of their plaids. English tweed in black, cream and cardinal red is one of these while another is in charming Scotch flannel with the same colors. Two very pretty white skirts are offered. One is in white crepe de Chine all box plaited, with little loops of the material traveling part way down either side. The other is white cotton suede cloth, gathered a little and for decoration an atwo very simple set in pockets with bound edges.

Another skirt intended to be worn with a sweater to match is made entirely of hand knitted silk and wool. It is slit up one side for a few inches and has a wide border of blocked stitches in a checkerboard pattern. Ivory white flannel is another good material for a separate skirt.

All things considered, there really

seem to be an abundance of new styles in every type of garment. Whether one is a business woman or a debutante, a nation or a bride, one will be sure to find in this season's spring offerings the very expression of her need, in material, mode and color. It is recommended that one gift together three-fourths of a portion of good taste, one eighth portion of consideration, and one eighth of durability and shake those doubts with the result that one is clothed fresh, chic, charming, in the glow of spring.

## ASPIRIN

Name "Bayer" on Genuine



Beware! Unless you see the name "Bayer" on package or on tablets you are not getting genuine Aspirin prescribed by physicians for twenty-one years and proved safe by millions. Take Aspirin only as told in the Bayer package for Colds, Headache, Neuralgia, Rheumatism, Earache, Toothache, Lumbago, and for Pain. Handy tin boxes of twelve Bayer Tablets of Aspirin cost few cents. Druggists also sell larger packages. Aspirin is the trade mark of Bayer Manufacture of Monacaceticacidester of Salicylicacid.

Advertise In The Gazette

# Spring Opening

The coming of spring, 1921, means something more than the mere fact that clothes for the approaching season must be purchased. It means that wearing apparel can now be bought at PRE-WAR PRICES, which you have not been able to do in years. You can once more buy a Dollar's Worth For a Dollar, and with this fact in mind, we wish to assure you that delay in purchasing your warm weather apparel is quite unnecessary.

## We Offer Men's and Boy's

WEAR FOR SPRING AT PRE-WAR PRICES

Now showing the latest styles in Suits, Shoes, Shirts, Hats, etc., for men and boys.

### During Style Show

MEN'S SHIRTS

\$1.00

Worth \$2.50

### During Style Show

MEN'S TIES

All Silk, Many Colors

50c

Alexandria Leading Clothier  
**ABE L. COHEN**  
418 KING ST.



# Watch for the Two "Best" Cars in Style Show Parade!

## SERVICE...

A real garage service is without question, the greatest boon an automobile owner can wish.

Here, we link the service to the name of the garage and neither has ever yet been questioned.

We are proud of the brand of service we furnish and our customers are almost always customers.



## ACCESSORIES

The lines of accessories that we handle are all famous, nationally known brands.

Every part—every article that a motorist buys here is fully protected and guaranteed.

We handle tires such as

UNITED STATES  
DIAMOND  
FISK

and other accessories are in a class with these.

## DODGE BROTHERS



## BUICK



### MOTOR CARS

In the field of good motor cars DODGE BROTHERS cars have never been surpassed.

From the roadster to the sedan they have proven par—excellent in every big test.

And the Business Car has met the demand of merchants for light but dependable hauling.

You can depend upon Buick for a full day's work every day. Equipped with the valve-in-head motor. Buick operates with the sturdiness and economy important affairs command.

The new Buick 1921 models are beautiful as well as dependable and are roomy and comfortable as well as powerful—See them in tomorrow night's parade.

# FLETCHER MOTOR CO.

Prince and Alfred Sts.

Phone 379





## THE LOGICAL TRACTOR DEALER

To the right type of dealer the tractor industry is offering large possibilities. What the right type of dealer is need not longer be a matter of complexity. The results of comprehensive surveys made by large companies are showing that there is only one type of dealer capable of selling the products of the tractor industry or rather the power farming operative equipment industry which is the broad and general name of this important business. This right type of dealer must have several qualifications. He must be able to sell the machinery correctly and to maintain it. Proper business management must govern his actions and further, he must be aggressive, for the profits of this business are proportional to the effort.

It follows that the automotive dealer is ideally fitted for the job, and this is borne out by the results of these analyses. When we have occasion to examine the statistics we find that no less than 75 per cent of the tractors are sold by automobile dealer or the exclusive power farming dealer, and as regards the relative importance of these two types of dealers the automobile dealer is infinitely better suited to the demands of the task. One company, which last year turned out about 11,000 tractors, finds that the great majority of the output was sold by a few automobile dealers, many of whom sold more than 100 tractors during the year. But this company finds also that its dealer list numbers 8,000 dealers, or on the average each dealer sold about one and one half tractors during the year. Obviously, when few dealers are able to sell over a hundred tractors during the year and the average sale amounts to less than two tractors each, and further when these business "getters" are automotive dealers the answer ought to be

clear as to who is the logical dealer to handle the tractor.

Many automobile dealers have complained that the profits resulting from their tractor business was not commensurate with the labor necessary to sell the tractors. This may be true if considered in one light, but the trouble here lies in the fact that the tractors were improperly sold. A tractor with a plow is a thirty day year piece of machinery. Every purchaser of a tractor is a prospect not only for a plow but for the whole line of equipment which may be applied to the tractor. Therein lies the answer to the profits in the tractor business.

Of course satisfaction must rule the customer's mind and service is the foundation for satisfied customers.

## PLANS OF GOODYEAR TIRE ARE NOW READY FOR STOCK HOLDERS' ACTION

After Weeks of Negotiation Agreement is Reached for Recapitalization and Readjustment

New York.—The eagerly awaited report of the plan decided upon for the reorganization and readjustment of the Goodyear Tire and Rubber Company has been made public. It provides for recapitalization and readjustment of the debt and was agreed upon only after weeks of negotiation.

The program will be submitted to the stockholders for ratification at a special meeting to be held in the near future. The adjourned meeting which was to have been held for discussion of the readjustment plan will be deferred again.

There have been persistent reports that when the plan went into effect there would be important changes in the management with the elimination of President Seiberling from active control but official confirmation is

lacking. Robert T. Swaine, who is associated with Paul D. Cravath, counsel for the company, says there was no certainty any changes would be made and denied emphatically that any had been decided upon.

## Will be Capitalized

The plan, as agreed to, is a sort of when, as and if issue affair, although it has been assented to by the bankers, the largest creditors and the holders of a majority of the company's common stock. Holders of the existing common and preferred stock will receive like amounts of stock in the reorganized company, except that shares will be changed to no par value for the purpose of wiping out the existing deficit and of funding 25 per cent of the company's liabilities on merchandise commitments, on which specifications and prices have been fixed. Then the company will be recapitalized by the issuance of the following additional securities. Twenty-five million dollars of first mortgage bonds, \$25,000,000 of ten year 8 per cent sinking fund debentures, \$35,000,000 of 8 per cent preference stock, \$65,000,000 of 7 per cent preferred stock, and 900,000 shares of common stock of no par value.

The bank creditors' committee will try to effect the sale of \$25,000,000 of debentures, \$35,000,000 of prior preference stock and 250,000 shares of common stock to present holders of the company's stock. Cash realized by the company from that sale will be applied toward the payment of its bank debt and to provide it with new working capital.

Philadelphia, March 12.—According to estimates of the Pennsylvania Department of Agriculture, the state now has within its border 8,923 farm tractors. Lancaster county leads, with Chester, Allegheny, Berks, Bucks, Butler, Erie, Montgomery and York following.

## FIXED PRICE—BETTER PAY

One service manager who has been using the fixed price system of computing the cost of repair jobs on owners' cars, and who is further developing the system is responsible for the statement that the fixed price system is so pleasing to the owner

that he is paying more promptly than under the old blind alley system. In proof of this service manager cites several examples of car owners who had credit accounts and who at times got 60 or 90 days behind, but who are now actually asking for the bill soon after the job is finished and paying in full before

the end of the month.

Here is but another example of the many unlooked for advantages of the fixed price system. The reason lies in a more satisfied customer. It is human nature merely to want to pay for good work when it is satisfactorily done. The fixed price has wiped

out misunderstandings. Even service men have agreed that big trouble with service has been that the car owner imagined that for repairing his car should be and he is simply dumfounded when he gets a bill for \$60.

(Continued on Page Twenty-One)

## Traffic Truck

4000 lbs. Capacity

Making only one capacity truck in large quantity production, is responsible for the phenomenally low price quoted on the TRAFFIC TRUCK—CHASSIS \$1595, FACTORY, comprising all standard units.

And the service that we give our truck owners is beyond comparison. We are prepared to serve them on the same relatively low basis.

We invite your thorough inspection of every feature of the TRAFFIC TRUCK.

Traffic Motor Truck Corp.

St. Louis, Mo., U. S. A.

A. B. C. Motor Co.

617 New York Ave., Washington, D. C.

## How About Your Danger Zone?

You've got it—every human being is born with it—your large intestine, or colon. It is a long, muscular tube—intended to collect food waste and remove it from the body.

Plug it up with waste, neglect it, and you're sick on your feet. The food waste stagnates, undergoes decay, fermentation and germ action.

Allow constipation to become established, and you are liable to become definitely and miserably sick—and not on your feet either.

Fills, castor oil, laxative waters and salts only force and irritate the bowels and make constipation a habit.

Nujol works on an entirely new principle. Instead of forcing or irritating the system, it simply softens the food waste.

This enables the many tiny muscles in the walls of the intestines, contracting and expanding in their normal way, to squeeze the food waste along so that it passes naturally out of the system.

Nujol thus prevents constipation because it helps Nature maintain easy, thorough bowel evacuation at regular intervals—the healthiest habit in the world.

Nujol is absolutely harmless and pleasant to take. Try it.

Nujol is sold by all druggists in sealed bottles only, bearing Nujol Trade Mark. Write Nujol Laboratories, Standard Oil Co. (New Jersey), 20 Broadway, New York, for booklet "Thirst For Danger".

The Modern Method of Treating an Old Complaint



**Nujol**  
For Constipation

## Brighten Up!

"Brighten Up" time is here—the time to clean up about the house, renovate, and make the old things look neat and clean again. We can help you in the work with our line of SHERWIN-WILLIAMS PAINTS AND VARNISHES

It is really surprising what a little paint or varnish will do toward brightening up dingy surroundings. Take Family Paint for instance. This is a linseed oil paint specially prepared for home decorating and painting. With it any one can renew the appearance of a hundred little things that now look worn and old. It dries with a good gloss and will stand scrubbing with soap and water. Comes in 26 attractive shades.

S-W Floorlac is another splendid household brightener. It is a stain and varnish combined and can be used on old or new woods equally well. Imitates the natural woods and gives a most pleasing effect. These offer a few hints for you.

Come in and have a "Brighten Up" talk with us and learn more about how we can help you in your house cleaning. Our line has a paint or varnish for every purpose.

Remember, we sell  
THE SHERWIN-WILLIAMS PRODUCTS

## FREE SAMPLE OFFER

## SHERWIN-WILLIAMS FLOOR LAC

A water-proof varnish strain for furniture, floors and woodwork. Made in all popular colors.

For 10 Cents and Coupon You Will Receive

Floorlac, (regular price) ..... 30c; Brush, regular price ..... 15c

## COUPON

NAME .....

ADDRESS .....

CITY .....

This offer is limited—Bring coupon today



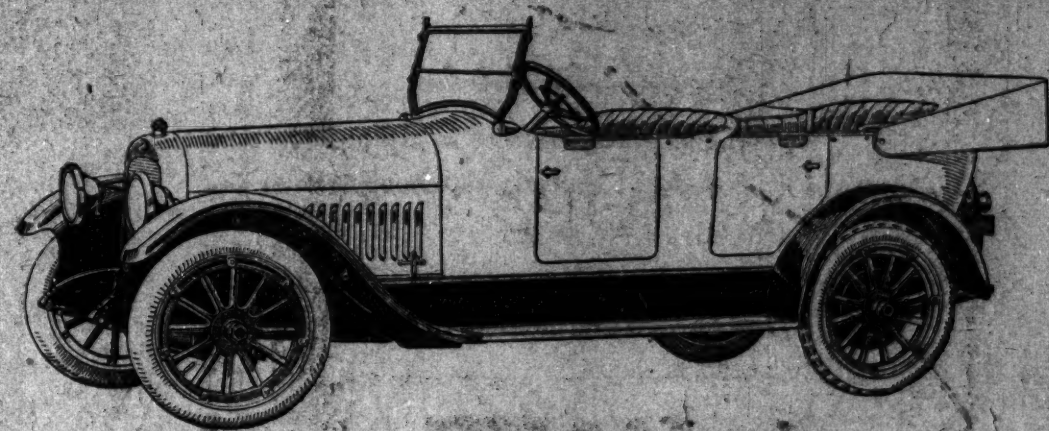
**R. E. Knight & Son**

621-25 King Street

Phone 41.

The Complete Line

Series No. 21



## THE STUDEBAKER

Light-Six Touring Car ..... \$1485  
Light-Six Landau-Roadster ..... \$1650  
Light-Six Sedan ..... \$2150  
F. O. B. South Bend

Special-Six Touring car ..... \$1750  
Special-Six Two-Passenger Roadster \$1750  
Special-Six Four-Passenger Roadster \$1750  
Special-Six Coupe ..... \$2650  
Special-Six Sedan ..... \$2750  
Big-Six Touring Car ..... \$2150  
F. O. B. Detroit

The mechanical excellence of the STUDEBAKER—its power, riding comfort and economy—have made this car exceedingly popular. Then, too, there's the charm of its graceful lines that have set new standards of beauty.

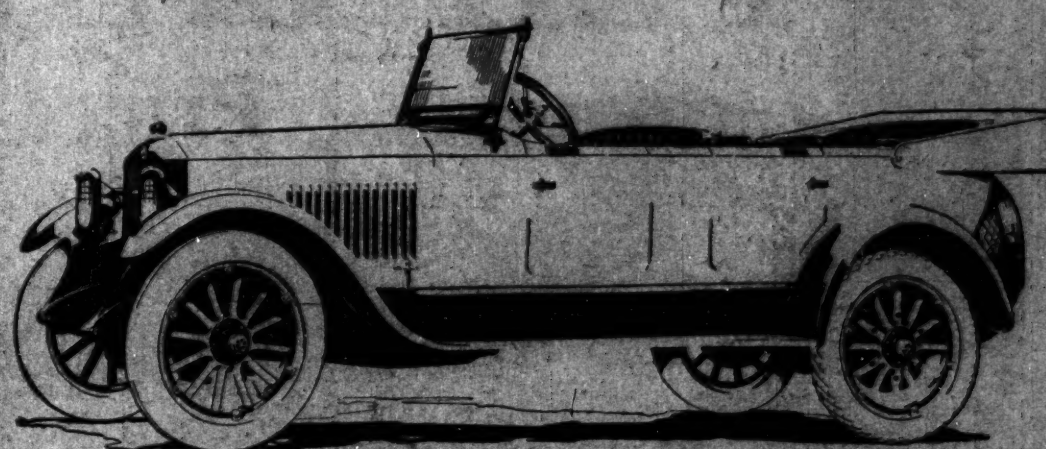
Plenty of horsepower, detachable-head motor; intermediate transmission; long wheel base, giving maximum comfort for five or seven passengers.

Nine new models comprise the complete line of SERIES 21 Studebaker cars—every one of which is a leader in its class.

ALL  
Studebaker Cars  
Are Equipped with Cord Tires

**Mt. Vernon Garage**

North St. Asaph Street.  
Alexandria, Va.





## THE TEN COMMANDMENTS OF THE SERVICE MAN

1. I Am the Service Man: I accept upon myself the responsibility of keeping the good will of every owner in our territory. I will not permit him to become dissatisfied and take his car or truck elsewhere for attention.
2. Thou Shalt not take the name of a prospect or customer in vain, even though he or she may have ideas very much different from thine.
3. Thou Shalt not sit in a customer's car with dirty overalls, or turn the car over to the customer with grease on the steering wheel.
4. Thou Shalt always speak in the highest terms of the firm which thou represented and the product it sells.
5. Thou Shalt study and improve thy ability and prepare thyself for a job ahead and help the man below to qualify himself for thy place.
6. Thou Shalt not steal time, neither from thy employer nor the customer, as time is money.
7. Thou Shalt not misrepresent, as misrepresentation leads to loss of confidence, and confidence is one of the essentials of business building.
8. Thou Shalt control thy temper, assuming the attitude that the customer is always right, and not allow thyself to become over familiar with a customer, even though he or she may seem so inclined.
9. Thou Shalt be mindful of the fact that the customer has paid well for the services rendered and we can ill afford to allow him to become dissatisfied, as satisfied customers are our best salesmen.
10. Thou Shalt love and respect thy fellow workmen and do every thing in thy power to encourage co-operation and the carrying out of the policies which are upbuilding to our business.



The Doris  
THE LATEST CREATION IN  
**WOMEN'S  
FOOTWEAR**

In all the wanted leathers and shades

**A. KATZ**

Good Shoes Only  
400 King Street

## SATISFACTION

Is what you crave but are you  
**SATISFIED?**

There is one store in your city where you always get it and do not lose your self respect doing so. Regardless of whether it is your home wired or a 10 watt lamp.

### Complete Satisfaction

Every wash day—Thor Washing Machine—the best on the market.

Every ironing and pressing day—Universal Iron.

Every spring—fall or daily cleaning—Western Electric Vacuum Cleaner.

A complete line of appliances.

Storage batteries charged and repaired.

We sell the only two-year-guaranteed battery on the market.

Philadelphia Diamond Grid Battery

**Washington & Ladd**

116 North St. Asaph Street  
Fixtures Motors

Home Wiring Our Specialty

Phone 1027



The past few years have upset many of the good old standards of store keeping. Some good things were upset; but many bad ones were also upset. Many we hope will never come back. Today it is our study to reconstruct all of the good, unless we can create the better—which we are doing in many ways.

You can see the change in the faces of our people and in the eagerness to serve you well. You especially see it in the beauty and excellence of the new merchandise and the new and gratifying moderation of prices. Money's worth is back again. Money has regained much of its old buying power. It is such a gratification to see and admire the new things when we realize that possession may be achieved without extravagance and while feeling that full money's worth is being received.

#### We Are Most Enthusiastic About

These New

#### DRESSES FOR CHILDREN



We gathered them with such care and skill and discrimination as you might expect if the whole thought we had in the world was to serve the children of our community.

That is why we are sure that our collections contain the smartest, the most attractive, the most alluring dresses that have been made this season for children.

They'll please the child of course, and they'll delight the mothers, too.

#### HANDKERCHIEFS

What a big difference a little handkerchief can make. Just a mite of a thing—crumpled in a glove, a sleeve or a pocket; but how accurate it is—how much a mere glance at it tells of the taste and refinement of the owner. How much



sentiment attaches to it and how much one wishes it might be more dainty, more expressive when the important occasion arrives.

#### SPRING UNDERWEAR



The new gown—the new suit—will be entirely out of place unless the undergarments are also new.

We are showing a lovely assortment of fine muslin and silk Teddies, Bloomers, Vests, Drawers, Underskirts, Night Gowns, etc. and invite your careful attention.



#### "BLOUSE" IS A MISLEADING NAME FOR THE NEW MODE

When we say that a charming new collection of Blouses is now on display, no woman can visualize the exquisite garments that are here to be seen, for any thought of blouses that have been seen before simply misleads the imagination in reference to these just newly created.

The materials are soft and supple. The modes are like clinging draperies folded to each individual figure. There is none of the old conventionalism—each seems so personally designed for the wearer—so becoming—so stylish.

#### HOSIERY



Spring hosiery should be chosen as carefully and with as much discrimination as any other article of spring wearing apparel.

Choose colors that match your outer apparel and whether it be fine lisle or silk we are ready to supply your wants.

#### THE CORSET

That is But is Not.

Such is the fashionable accessory that must support both gown and body, but must not detract one iota from the graceful suppleness of the wearer.

The new modes were designed with that thought; selected and brought here for that service.

#### THE FINAL TOUCH— THE VEIL

Meshes that enhance beauty—meshes that soften facial lines—meshes that give the desired privacy. Marvelous how much a thin veil can do and be.

New kinds, so original in effects—so smart.

You're sure to find just the sort you like or need.

#### PETTICOATS

New spring style, as to materials, as to shapes, as to trimmings, as to weight. A pleasing change to all women who like to be early with the new things.

Hundreds of other articles of wearing apparel that are absolutely necessary to the spring and summer wardrobe of the well-dressed woman will be on display at this store during the **SPRING STYLE SHOW DAYS**.

THURSDAY, FRIDAY, SATURDAY, MARCH 17th, 18th, 19th.

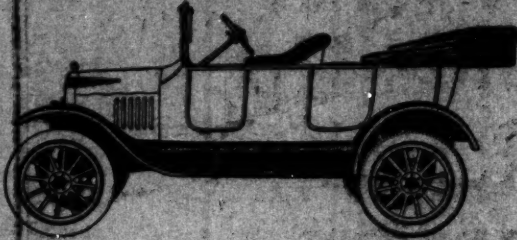
# JULIUS WOLF

423 King St.

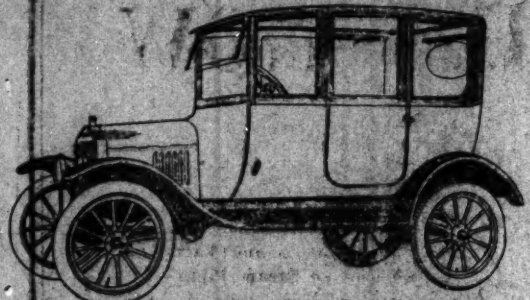
Alexandria, Va.



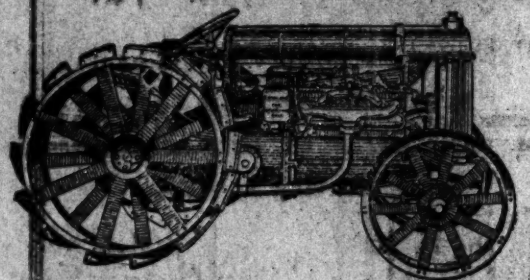
**Ford**  
THE UNIVERSAL CAR



Cash Delivery Price \$566.21 -  
(With Starter)



Cash Delivery Price \$563.02 -  
(With Starter and Demountable Rims)



**Fordson**  
TRADE MARK  
Cash Delivery Price \$653.20

**Ford**

## See These in Parade Tomorrow Night

### A Sincere Suggestion:

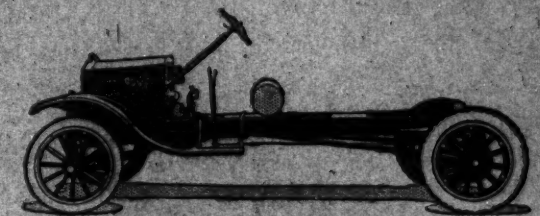
The usual car shortage has already been realized and we desire to remind prospective Ford owners that if you anticipate the delivery of a Ford product in the spring or early summer, that you place your order at once. Specify on your order when you desire delivery.

WE WILL CONTINUE OUR TIME PAYMENT OFFER until further notice is given. We appreciate your inquiries and will be pleased to make demonstrations without any obligation on your part.

**Ford**  
THE UNIVERSAL CAR



Cash Delivery Price \$810.96  
(With Starter and Demountable Rims)



Cash Delivery Price \$593.19  
(Pneumatic or Solid Tires Rear)

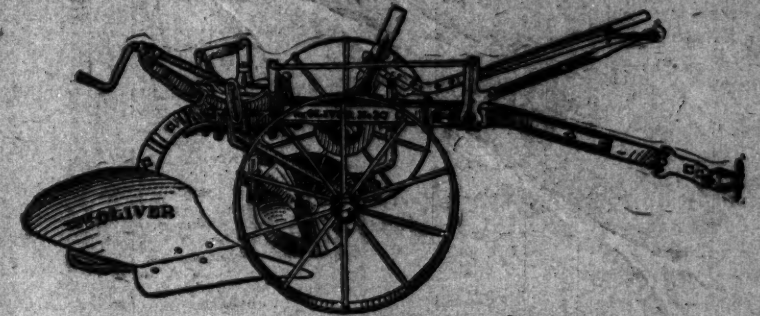
**REMSCHELAUTO SALES CO.**

117-19 North Fairfax Street Alexandria, Va., Phone 449

**REMSCHEL MOTOR CO.**

Rosslyn, Va.

Phone 74



Tractor Farming Implements

# Newell Printing Company

**"The Art Preservative  
of All Arts"**



Member of

These Words Have Been Quoted For  
Years As The Most Fitting And Noblest  
Of All Definitions of

**Printing**

Let Us Help You To Make Your Printed  
Matter More Attractive.

212 KING STREET

TELEPHONE 162



**FIXED PRICE—BETTER PAY**

Recently one car owner complained about an engine overhaul in which one item on his bill was 90 hours of work and a high rate. There was an explanation of what the 90 hours were for. Ninety hours is equal to over eleven days of eight hours each. In round figures it approximates two weeks' work. The owner's mind starts thinking on what he could do himself in working every day and all the time for two full weeks on the car. When he considers how little has been done and how many hours have been consumed there is little wonder that sometimes he questions the accuracy of the time clock. The fixed price gets away from this difficulty. It is a 100 per cent human way of handling the job. In the words of Shakespeare: "It benefits him who gives and him who takes."

The majority of men are willing to pay an honest job when they are sure such has been done. The fixed price system admits of comparison on repair jobs between two or more makes of cars and the car owner is already aware of this. This develops a healthy rivalry between service stations and particularly those in which the same units such as engines, cutes, gear boxes or axles are used.

**BEST TRADE IN CARS AND TRUCKS FOUND BY REEVES ON SEA COASTS**

Sales Spotty Elsewhere But General Upward Trend is Apparent Throughout Country

New York, March 16.—Alfred Reeves, general manager of the National Automobile Chamber of Commerce, has just returned from a three weeks' trip in the west, where he addressed meetings of dealers, manufacturers and bankers in Wisconsin, Illinois, Missouri, Iowa and Nebraska. He reports encouraging signs of returning business, although after the spring trade future progress in automobile industry will depend largely on the progress that other industries make in returning to normal.

Information gathered on this trip, coupled with reports from other sections of the country, indicate that the best trade in cars and trucks at present is along the Atlantic and Pacific Coasts. It is somewhat spotty in other parts of the country.

New York, Pennsylvania, California, Ohio, Illinois, and Wisconsin seem to show the best sales, while poorest sections appear to be through the south, particularly Texas, in the Dakotas and in Iowa and Nebraska, although with a general upward turn everywhere.

Dealers Showing Fine Spirit of Co-operation

"As in 1917, 1918, and 1919, automobile shows have marked the return of buying in this country and a change of spirit not alone in our own industry but among men generally," said Reeves.

"Surveys in the different sections of the country supplied the interesting information that buyers are waiting for lower prices or more stable prices. They want to be sure that prices will not be changed with in the next few months. Almost all say they intend to buy another car when asked the kind, invariably mention a car of higher price than the one they are using.

"We find dealers with their houses in order and in the right spirit for a spring sales campaign. They have some grievances against the manufacturers, just as the manufacturers occasionally have grievances against the dealers. That there is a fine spirit of co-operation, however, is evidenced by the acceptance by the directors of the N. A. C. C. of the suggestion by the National Automobile Dealers' Association for a conference of committees to review trade conditions to see what can be done in a co-operative way that will be mutually helpful.

"Everywhere we find a high appreciation of the need for the motor car and the substantial basis on which the automobile business has been built. Our investigation shows that with a few exceptions, the bankers have cared for our industry as well as they have other industries and they are not to be blamed for resenting the occasional statement that because one or two banks speak disparagingly of the automobile business, all bankers should be put in the same class.

MAKERS PROCEED WITH CAUTION

Automobile executives returning from the national shows bring back optimistic reports of returning business and are brimming over with enthusiasm but beneath the declarations there is the ever present query "wonder if it's going to last." And between the sales and production ends of the automobile factories, opinions vary so widely in some instances as to reach almost the controversial stage.

At any rate manufacturers in Detroit territory are not going to be swept off their feet by the wave of

optimism and led into production schedules not justified by the actual and constant demand. As one of the big men in the industry expressed it, "We hope for a return to normal

and results of the national shows lead us to believe there will be an upward trend slow, but sure, but we are not going to make any predictions. Attitude of executives toward pro-

duction is indicated in the figures for January which show a total of 14,610 cars turned out of the 32 plants in Detroit and Michigan and the Overland and Willys-Knight

plants in Ohio. This total is far behind that of December, though comparison hardly would be fair for the reason that the Ford plant operated up to Christmas. The output in the same factories in January, 1920, was 10,310 though these figures included production at both Ford and Dodge plants.

Increased Schedules in March  
The natural demand that will come

with spring will prompt materially increased schedules in March. Whether this spring business will reach anything like normal proportion but certainly it will mean resumption of operations in all plants with current demand determining the output schedules. It is contended by many and their claim is logical, that with the curtailment of production of the last few months surplus stocks rapidly

are being dissipated and factories will be kept busy meeting the demand after March. Their contention is admitted generally though the more conservative among manufacturers regard the term "busy" as meaning factories will be operating full time but with greatly reduced forces and production schedules ranging from 40 to 50 per cent of the 1920 record.

## The Vatican at Rome Recommends Nuxated Iron

If you lack BODILY or MENTAL VIGOR; If you are WEAK; NERVOUS or IRRITABLE, TRY NUXATED IRON TODAY.

Nuxated Iron CONTAINS ORGANIC IRON LIKE THE IRON IN YOUR BLOOD AND LIKE THE IRON IN SPINACH, LENTILS AND APPLES.

NUXATED IRON also contains a remarkable product, brought to the attention of the French Academy of Medicine by the celebrated Dr. Robin, which represents the principal chemical constituent of active living nerve force FOR FEEDING THE NERVES, so that NUXATED IRON might be said to be both a BLOOD and a NERVE FOOD.

THERE ARE 30,000,000,000,000 RED BLOOD CORPUSCLES in your blood and each one must have iron.

Today about one person out of every three is said to suffer more or less from the great devitalizing weakness brought on by malnutrition or lack of sufficient nourishment; which is caused NOT BY LACK OF FOOD but often BY LACK OF SUFFICIENT ORGANIC IRON in the blood to enable us to GET THE STRENGTH OUT OF our food.

IRON IS THE MASTER PRINCIPLE OF THE BLOOD AND BLOOD IS LIFE. Our forefathers ate the husks of grains and the skins and peels of vegetables and fruits, rich in strength-giving organic iron, but modern methods of cooking throw all these things away—hence the alarming increase, in recent years, in Anemia—iron starvation of the blood with all its attendant ills.

When, as a result of iron starvation, you get up feeling tired in the morning, when you find yourself nervous, irritable and easily upset; when you can no longer do your day's work without being all fagged out at night; when your digestion all goes wrong; or you have pains across the back, shortness of breath, heart palpitation or your face looks pale and drawn, do not wait until you go all to pieces and collapse in a state of nervous prostration, or until in your weakened condition you contract some serious disease, but consult your family physician and have him take a special test of your blood and make a "blood count" of your red blood corpuscles or test the iron-power of your blood yourself by adding plenty of spinach, carrots, or other iron-containing fruits and vegetables to your daily food and take organic iron—Nuxated Iron—with them for a while and see how much your condition improves. Thousands of people have surprisingly increased their strength, energy and endurance in two weeks time by this simple experiment.

But be sure the iron you take is organic Nuxated Iron and not metallic iron which people usually take and which is made merely by the action of strong acids on small pieces of iron—an entirely different iron from Nuxated Iron. The fact that you may have taken metallic iron without receiving any benefit does not prove that Nuxated Iron will not help you. Nuxated Iron represents organic iron in such a highly concentrated form that one dose is estimated to be approximately equal to half a quart of spinach or one quart of green vegetables. It is like taking extract of beef instead of eating pounds of meat. Nuxated Iron is used by over 4,000,000 people annually.



### WHAT THE VATICAN SAYS ABOUT NUXATED IRON

"I am happy to inform you that your gift of Nuxated Iron has been accepted with particular gratitude by the Holy Father, who, persuaded by its beneficial effects, and AFTER HAVING IT SPECIALLY ANALYZED BY THE DIRECTOR OF THE PHARMACY OF THE VATICAN, formulates the most sincere wishes that your product may become famous and be as appreciated by the public AS ITS VALUE CERTAINLY MERITS."

(J. Tedeschini, Institute of the Secretary of State—Vatican)

"The composition of Nuxated Iron is such that the physiological and therapeutic effects cannot fail to be produced, as is usually the case in the prescription of pharmaceutical products of this kind."

(F. Narciso Durillo-Schuster, Director of the Pharmacy of the Vatican)

Beware of substitutes. Look for the letters N.I. on every tablet. Your money will be refunded by the manufacturers if you do not obtain perfectly satisfactory results. At all drug stores.

## UNLESS YOU NEED ONE

WE DO NOT TRY TO SELL YOU A

## New Starting Battery

We have the equipment and the knowledge to repair storage batteries as well as sell them. If your battery can be repaired, we'll say so. Six months more service out of your old battery is dollars saved. Drive around and let us look it over.

When they NEED a new battery, our customers buy the GOULD. We handle it because we know the supreme importance of good plates. GOULD DREADNAUGHT PLATES are the strongest and the most rugged on the market. For good repair work or a good new battery, we are at your service.

ALSO HEADQUARTERS FOR

AMERICAN-AKRON CORD CASINGS AND TUBES

For Anything Electrical

## J. KENT WHITE

502 King Street

Phone 2

### OUTFIT YOUR HOME OR YOUR BUSINESS

## You Can Now Pick Up Bargains--Wonderful at Camp Humphreys

50 PER CENT SAVING ON WHOLESALE COST

## DISMANTLING NOW

Lumber  
Beams—Joists, 2x4  
2x6, 2x8, 2x10  
Sheathings, Siding and  
Flooring  
Doors and Garage Doors  
Windows  
Plaster Boards  
Roofing  
Bathrooms  
Stoves

Sinks  
Wash Basins  
Toilets  
Radiators  
Steam Boilers  
Hot Water Tanks  
Hot Air Furnaces and Valves  
Galvanized and Steam Pipes  
Complete buildings. All  
sizes one or two stories  
Lumber in small or large quantity

Eastern Wrecking Co., Camp Humphreys, Va.

Phone Camp Humphreys, 319

60-11.

# DORT

Quality Goes Clear Through

## Touring Car

The lines of the touring model possess a refreshingly distinctive individuality.

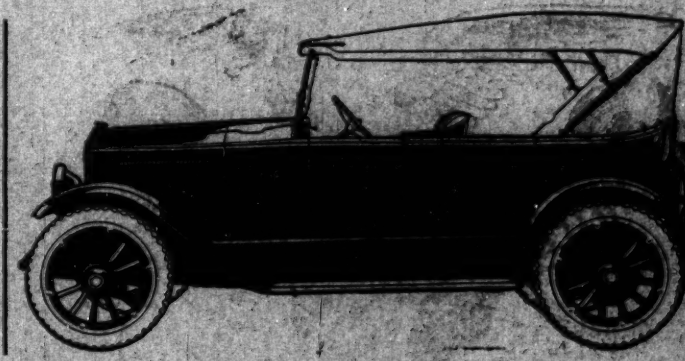
This is one of the family of Dort cars that is being shown for the first time after some two years of painstaking preparation.

You will observe in this body design the subtle influence of the leading European and American body stylists but the dominating quality is distinctly Dort.

This body rests upon the husky Dort chassis whose reputation for consistently fine and thrifty performance is so well known as to need no emphasis.

### PRICES

Touring ..... \$1215  
Roadster ..... \$1215  
4 Season Sedan \$1995  
4 Season Coupe \$1865  
F. O. B. Flint  
Wire Wheels and Spare  
Tires Extra



## SEE THIS NEW CAR AT THE Belle Haven Garage

Prince and Fairfax Streets

Phone 1022



# EASY TO GET - EASY TO USE



MONEY saved is money earned—but a small amount invested in a GAINADAY is not only saved, but it promptly starts earning MORE for you.

Make the GAINADAY ELECTRIC WASHER-WRINGER a real part of your program for home economy. Just figure the savings! Besides paying for itself in a year, it will save you \$3.00 or \$4.00 each washday, for years to come.

And be sure to get the GAINADAY. There is no other electric washer-wringer like it—none with its record of performance and improvement.

The manufacturer, the Pittsburgh Gage and Supply Co., has been under the same management for twenty-eight years, and is backed by resources totaling nearly \$4,000,000. These are records that bespeak stability for GAINADAY SERVICES. As a prospective purchaser of an electric washer it is a type of protection you should seek.

## GAINADAY ADVANTAGES

HANDY SWITCH BUTTON    REVOLVING ZINC CYLINDER    POWERFUL MOTOR    COPPER TUB    ANY-POSITION WRINGER    AUTO-MATIC FRICTION DRIVE    COMPLETE GUARANTEE    STEEL FRAME

"THE ELECTRIC COMPANY"

# Alexandria County Lighting Company

OFFICES 524 KING STREET    PHONE 193

ALEXANDRIA, VA.

# Why Not Use the Latest Styles in Printing?

Your Printed Matter, Like the Clothes You Wear, Should be in the Latest Style to Bring Results

## HARRY WADE

313 KING STREET

PHONE 60



# TWO GREAT AUTOMOBILES

BACKED BY MANY YEARS' SUPREMACY  
IN THE WORLD OF PLEASURE VEHICLES

## HUDSON

### SUPER-SIX

HAVE - YOU - NOTED - ITS - NEW  
PRICE - ADVANTAGE?

REGARDLESS OF YOUR ABILITY TO BUY ANY CAR YOU CHOOSE,  
CONSIDER IF YOU CAN FIND THE JUSTIFICATION OF FINER QUAL-  
ITY, IN A COSTLIER CAR THAN HUDSON.

To appreciate its value you need not be a Hudson enthusiast in the  
sense of those thousands who hold it as essentially the greatest of  
all cars. But you must recognize its long-held position among  
the leaders in performance, reliability and distinction.

And consider what an endorsement is represented in its more than  
five years leadership of fine car sales.

Now that its price advantage is even more intensified, will not its  
sixth year of sales leadership show even a greater margin of popu-  
lar preference?



## ESSEX

IT - NOW - HOLDS - THIS - PRICE  
ADVANTAGE

ESSEX quality quite naturally creates an expectancy on high price. Compar-  
ed on every hand to costly cars it would be strange if many did not fall into  
that error.

Thus actual price comparisons give Essex true value in sharp re-  
lief.

How many of the cars in ESSEX price range do you ever embrace  
in the same thought with it in regard to fineness, ability and dis-  
tinction?

And do not the cars that you consider in the ESSEX quality class  
invariably cost hundreds of dollars more?

In reaching a standard by which to understand ESSEX values,  
you must consider such price contrasts, as well as facts bearing on  
ability and dependence. Such examination will convince you also  
of the unusual value the ESSEX represents.



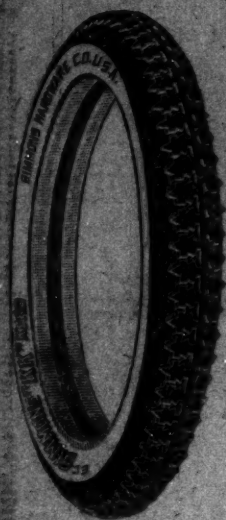
# Duncan's Garage

Cameron and Pitt Streets

Phone 31



## MOTOR IN SAFETY



This Summer  
With  
**Keen-Kutter**  
Fabric  
Tires

The tire that safely grips any road surface, such as wet, greasy asphalt and prevents skidding or side slipping.

Into the Base are Built Four Endless, Twisted Steel Cable of great Tensile Strength; These Cables Anchor to the Rim and hold it firmly under the Hardest Service Strains; Tire cannot leave the Rim by Accident, nor can it lift or rock and allow the tube to be pinched; The Cables are Imbedded in a Flexible Filler which prevents cutting or chafing of Side Walls just above the Base.

**FRICITION**—Highest Grade Rubber is used to bind the Plies together, Vulcanized under Immense Pressure and Intense Heat and forms a solid and Inseparable Body of Great Strength.

**INTERIOR CONSTRUCTION**—Body or carcass built up of Straight Layers of Loose Double 17 1-4 ounce Fabric Spun from Highest Grade Cotton. They are Strong, Flexible and Resilient and Stand out Distinctly as Typical of the Highest Achievement in Fabric Manufacture.

The Fabric, made of the Best Grade Cotton is specially Woven to overcome shrinkage and to give greatest Tensile Strength. The System of curing insures perfect Vulcanization of Tread and Carcass into a Unit of Construction capable of exceptional Stability and Durability under the most exacting Conditions of Service.

|                             |                             |
|-----------------------------|-----------------------------|
| Size 32x3 1/2 Each, \$30.85 | Size 34x4 1/2 Each, \$54.85 |
| Size 32x4 Each, \$38.80     | Size 35x4 1/2 Each, \$57.40 |
| Size 33x4 Each, \$40.70     | Size 36x4 1/2 Each, \$55.65 |
| Size 34x4 Each, \$41.60     | Size 37x5 Each, \$66.90     |
| Size 38x4 1/2 Each, \$50.80 |                             |

10 PER CENT Reduction on any of these tires during style show.

**R. E. Knight & Son**

621-25 King Street

Phone 41.

## PAIGE

Ride in the new Series Paige 5-passenger Glenbrook. We guarantee a single demonstration will re-adjust your ideas of what a dollar can buy of motoring today.

After this experience you invariably ask yourself: "With such power, speed and general excellence available at the Glenbrook price, why should I invest more money for a 5-passenger car?"

Because a Glenbrook demonstration is an interesting revelation of what the industry has accomplished we would be happy to book you for a ride, irrespective of whether you are or are not a car owner or ever had any intention of buying an automobile.

Glenbrook "6-18" Five Passenger Touring Car \$1725 / A. H. Detroit  
Armstrong "6-18" Four Passenger Sport model \$915 / A. H. Detroit  
Lodge "6-18" Roadster Five Passenger \$1100 / A. H. Detroit  
Coupe "6-18" Five Passenger \$1200 / A. H. Detroit  
Sedan "6-18" Five Passenger \$1250 / A. H. Detroit

All models will be exhibited at Detroit Show throughout the month

PAIGE-DETROIT MOTOR CAR CO., DETROIT

Manufacturers of Paige Motor Cars and Motor Trucks

Chas. W. & Robt. L. Myers, Jr.

115 N. Pitt St. Phone 1194

THE MOST BEAUTIFUL CAR IN AMERICA

Dodge plans are mysterious. Dodge Brothers had a large surplus of cars in storage when production was stopped and although there has been some demand especially good in certain sections the stock in warehouses, in transit and in hands of dealers still is said to be large. President F. J. Haynes said no plans for reopening had been formulated.

Packard which went down ten days ago still is idle and the 30 day maximum fixed by Vice President Roberts as the shut down period will find the gates closed.

Reo went on a 10 hour day full time schedule with the entire force working. Reo executives expressed confidence in continued improvements. The company delivered 1,800 vehicles in January, 720 of which were passenger cars and the balance speed wagons.

Paige reports renewed optimism

among dealers and a slight improvement in sales, though not sufficient to justify an increased production schedule, and the plant will continue operation as at present, about 25 per cent normal.

Cadillac was down the great part of January and had comparatively no output the employees being used in building up the parts stock.

Cadillac began a schedule of 40 cars daily February 1, but up to the present the factory has not reached that schedule and is building about 25. The company has outlined an schedule but will operate as the market dictates.

The Maxwell-Chalmers plants still are idle awaiting the outcome of reorganization efforts in New York.

Lincoln officials report an encouraging outlook from the sales end but schedules will not be increased until such time as sales justify that

action.

Oldsmobile is working full time, building the new four and some eight. No trucks are being built save on orders. Olds report many orders at Chicago Show, and an encouraging outlook, but the present schedule varying around 60 cars daily will be continued for the time being.

Briscoe is working 700 men full time, slightly more than one third of the regular force. Briscoe officials bring good reports from the show, and say dealers are confident of the steady upward trend. The company built 600 cars in January, but will start on schedule of 30 daily March 1 and expect to increase the output until a maximum of 75 daily is reached.

**Buick Plans Unchanged**  
Studebaker, which opened January 17, built 800 cars in Detroit and

the same number in South Bend. The schedule was increased to 825 cars weekly February 1, in both plants, the company building the big cars in Detroit and the light six at South Bend.

Oakland is operating on basis of 50 cars daily and is striving to reach a production 50 per cent of normal, but officials do not expect to reach that point for the next 60 days. Good reports were received from dealers at the show, and survey of the situation reveals less cars on hand than at the same time last year. They report more Oaklands sold during the last 90 days and General Sales Manager Masten predicts a demand that will keep the factory busy constantly.

Buick built around 200 cars daily during January, and the same schedule will be maintained despite goods now business and co-

domestic views of dealers. The factory is working full time but with short force. There was no production at Willys Overland or Willys-Knight plants during January.

Just this week began production on the new models, and officials say they have orders ahead for 60 days. Vice President Ayer says the great interest manifested during the show indicates renewed buying, but thinks that consumers will be more conservative and careful in the future, and does not look for a buying epidemic. Officials will not be led astray by enthusiasm, but will re strict manufacturing schedules to current demand.

Change

"Do you notice any change in me?"  
"No, why?"  
"I've just swallowed a nickel."

# THE OLDSMOBILE

## The Pacemaker for 23 Years

### The New 43-A Oldsmobile - Four

has added new fame to a name that for twenty-three years has been widely accepted as a gauge whereby motor car values might be safely measured.

Many of its enthusiastic admirers assert emphatically that Oldsmobile "FOUR" upsets all previously established standards of value for cars of similar type. So sweeping a statement demands conclusive proof. This proof is at hand—at your disposal. It exists not so much in special features as in the measure of excellence ingrained into every detail of the car's design and manufacture.

A cordial invitation is extended those interested in Oldsmobile "Four" to subject it to closest scrutiny, to ride in it, to get behind the wheel and experience its unseen values, to demand of it any reasonable test of ability.

Price F. O. B. Lansing

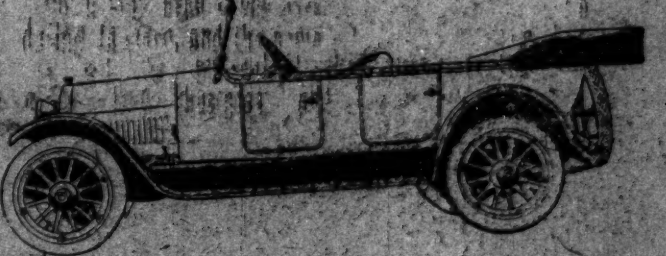
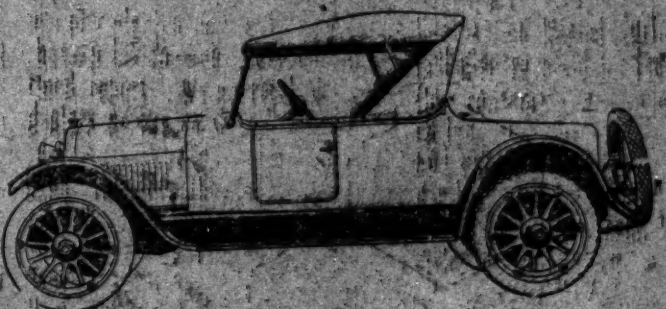
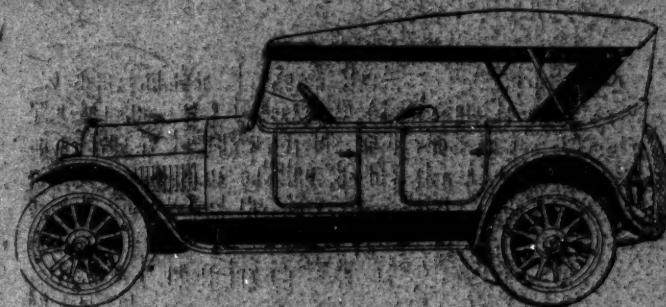
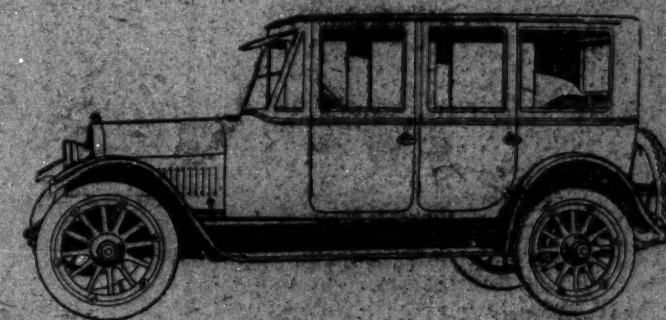
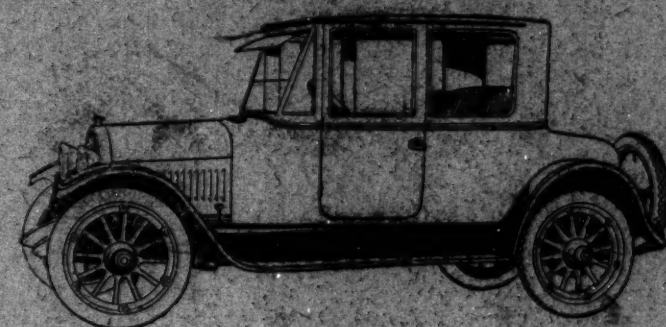
|             |           |
|-------------|-----------|
| Touring Car | \$1445.00 |
| Roadster    | \$1445.00 |
| Sedan       | \$2145.00 |
| Coupe       | \$2145.00 |

### Oldsmobile - Eight

The cause for the continuously growing popularity of the Oldsmobile "EIGHT" may be traced back through twenty-two years experience in the evolution and building of pre-eminently successful automobiles. During this long span of years each succeeding Oldsmobile model has marked some high point in motor car history.

But though the Oldsmobile "eight" is distinguished by its thoroughbred ancestry, its greater claim to distinction lies in the fact that it has merited and holds for itself a position unparalleled in the automobile world. It has

brought within moderate price limits qualities of advanced design and masterly construction that result in the uninterrupted enjoyment and service to be had only in a very high grade motor car.



CALL OR PHONE FOR DEMONSTRATION

# Central Automobile Co.

113-115 North Washington St.

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